LXE is_Rugged, Reliable Wireless Products -

- Award-Winning Customer Support







Best Customer Service - 3 years in a row.



American Business Award Finalist - Best Customer Service Organization.

Michael Smith Business Development Manager, RFID







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LXE RFID Development

- Emphasize Open Standards Solution
 - Vendor/Technology Independent
 - Working with Key of RFID Partners
 - Working with LXE VAR Partners
- LXE Objectives
 - Make RFID Read/Write Capability a Standard Offering
 - Leverage Technology Strengths of LXE & EMS
 - Leverage Customer Investments in Infrastructure and Clients as they Move to RFID
- Requirements Approach
 - Industry Group participation (EPCglobal, AIM, REG)
 - Key Customer Research (End User & VARs)





RFID in Motion - Don't Get Caught Standing Still





