

Aeronautical Systems Center

Dominant Air Power: Design For Tomorrow...Deliver Today



Discussion: Early RFP Distribution

U.S. AIR FORCE

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Background



- **Feedback Forms Collected at End of Last Year's APBI**
- **Several Respondents Identified "Early RFP Distribution" as an Item of Interest**
- **April 2006 Online Survey Revealed Interest in Holding a Dialog on this Topic**
- **SMSG Followed Up with Several Survey Respondents for Clarification**



Discussion Questions



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- **What Are the Specific Issues With the Current DRFP/RFP Process?**
- **What RFP Documents Would You Like to See Early, and When?**
- **Will Early Distribution of Some Documents Lead to Better Proposals?**
- **Would This Enable the Source Selection to be Shortened?**



Discussion Questions



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- **How Do You View the Tradeoff Between Early Distribution and More Stable Content?**
- **Would Some Sections of Certain Documents be More Useful Than Others? Which Ones?**
- **Should a Different Process be Used for Competitive vs. Non-Competitive Awards?**