

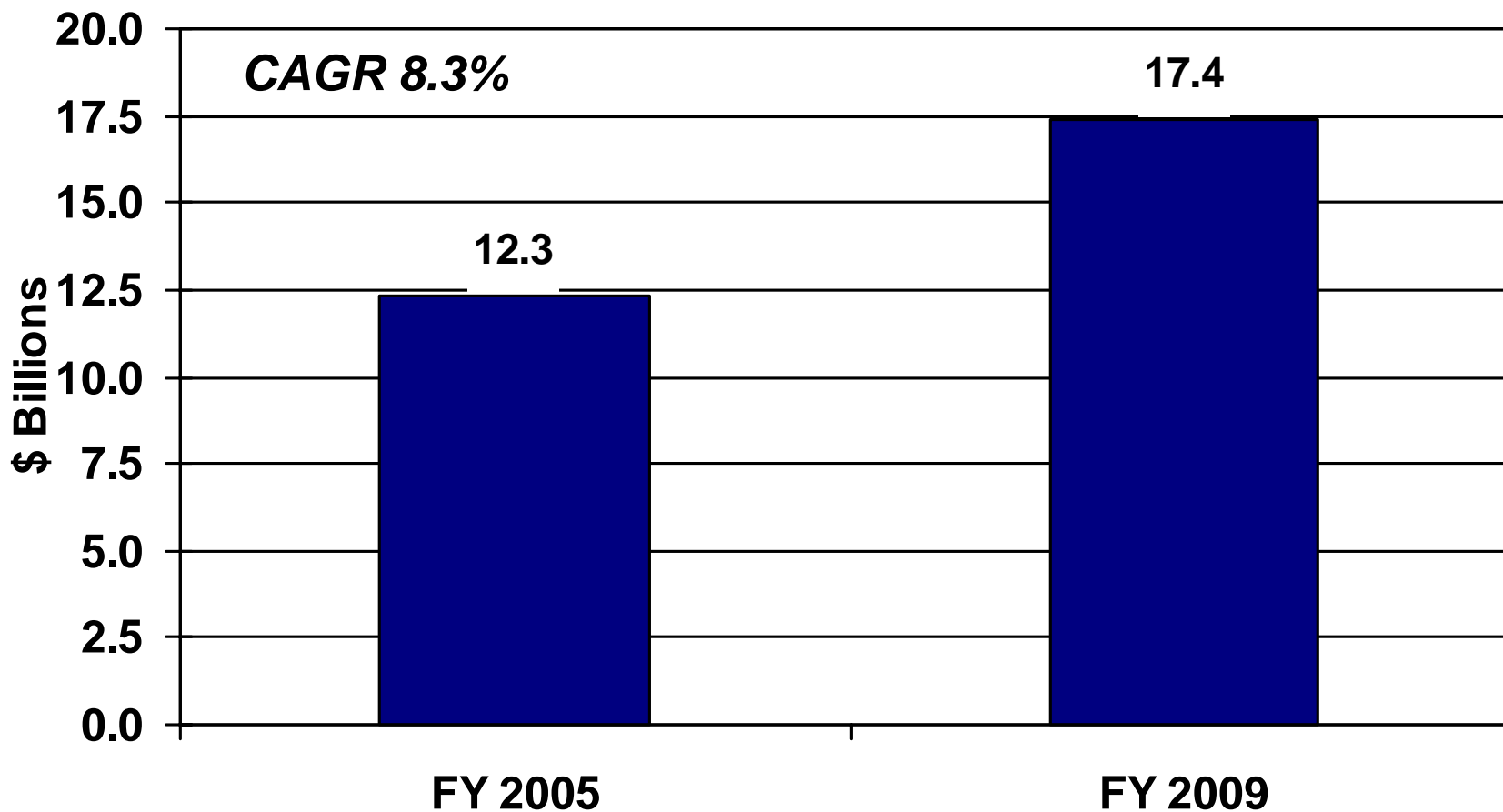
Federal IT Outsourcing Outlook

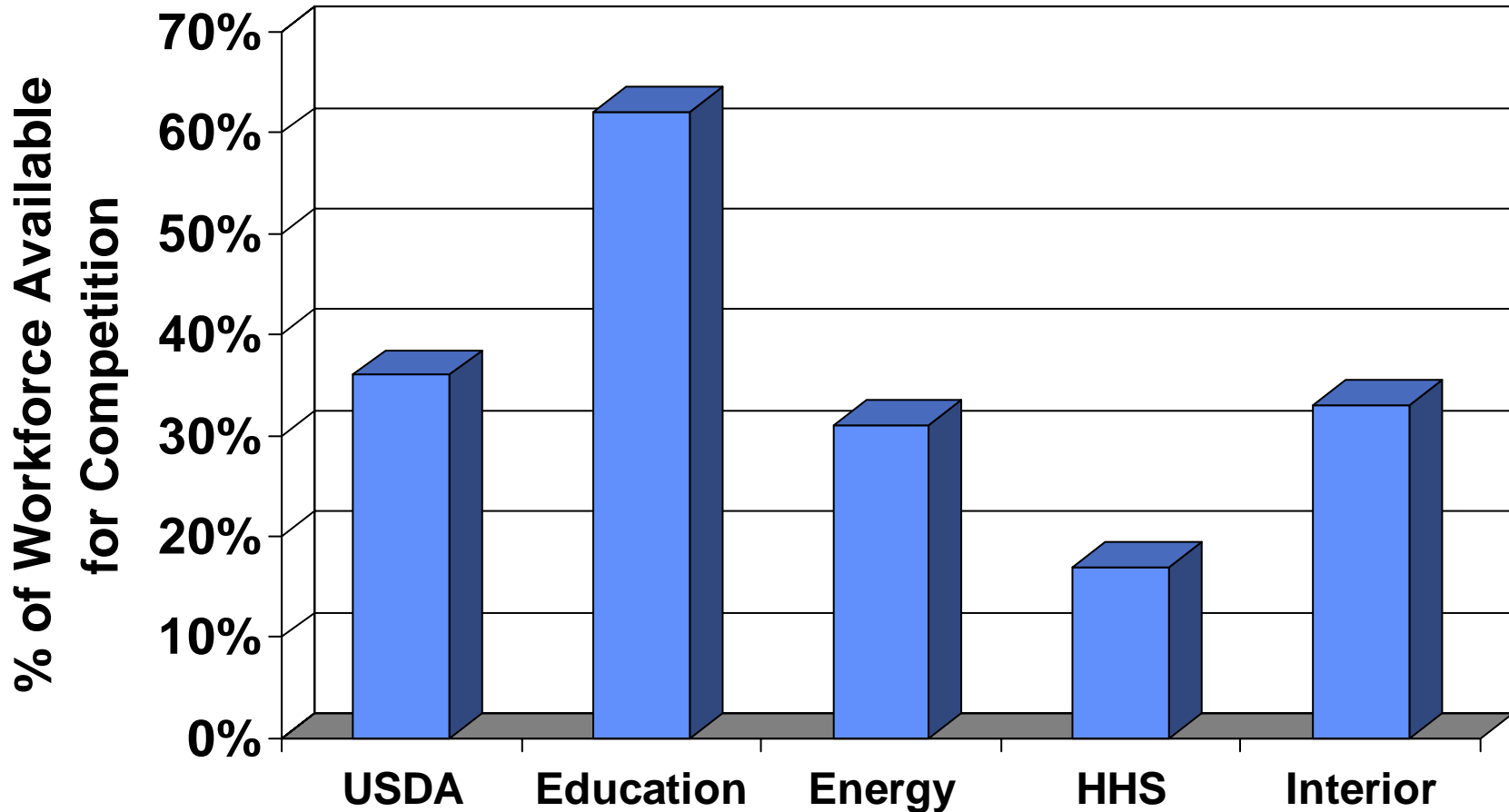
February 24, 2005

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Total Federal IT Outsourcing Market FY 2004 - FY 2009



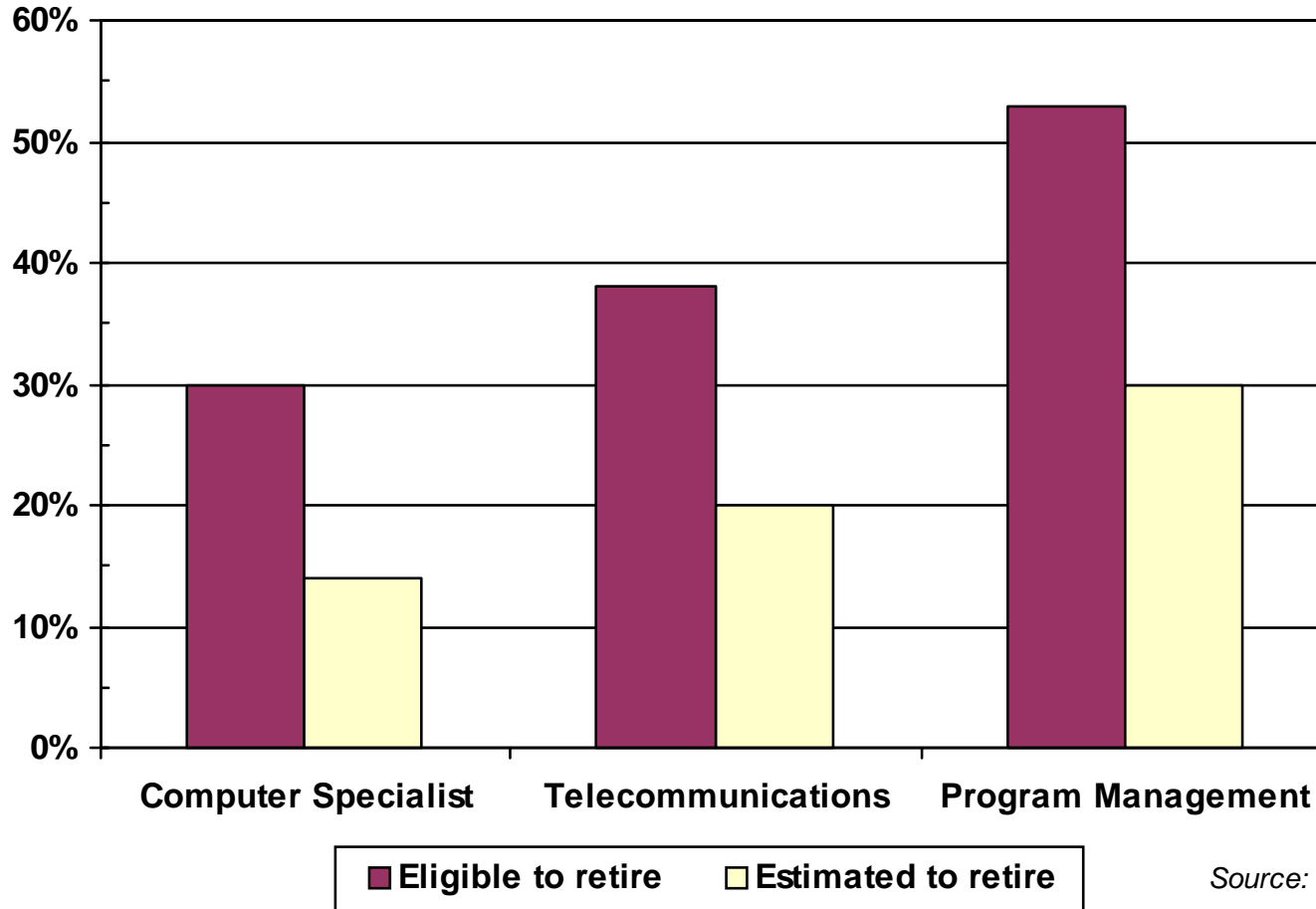


OMB, 2003

But OMB pressure on agencies waned in 2004

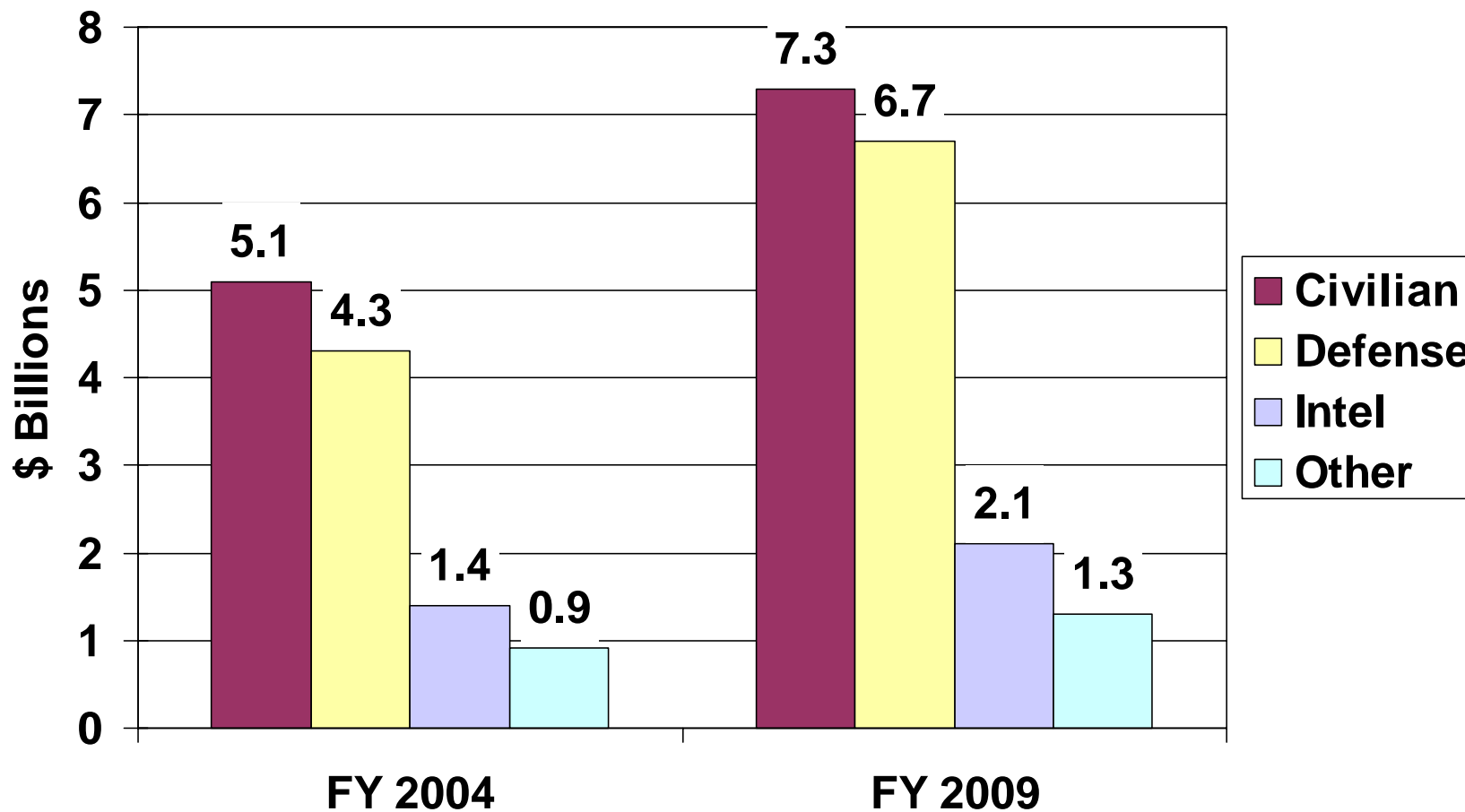


Eligible and Estimated Percentage of Selected Federal Workforce to Retire in FY 2006



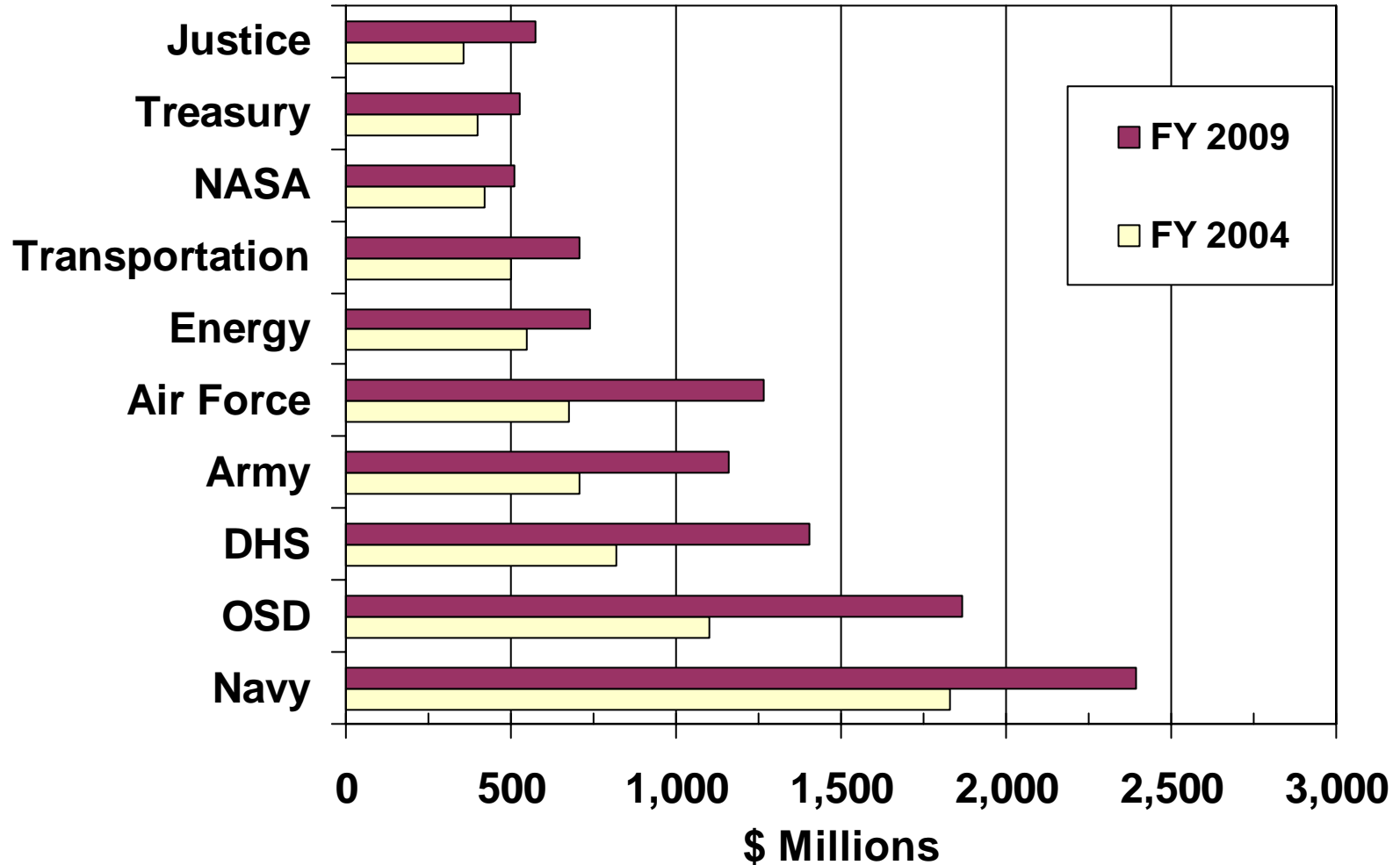
Source: GAO

Total Federal IT Outsourcing Summary FY 2004 - FY 2009



Source: INPUT

Federal IT Outsourcing Market by Agency FY 2004 - FY 2009

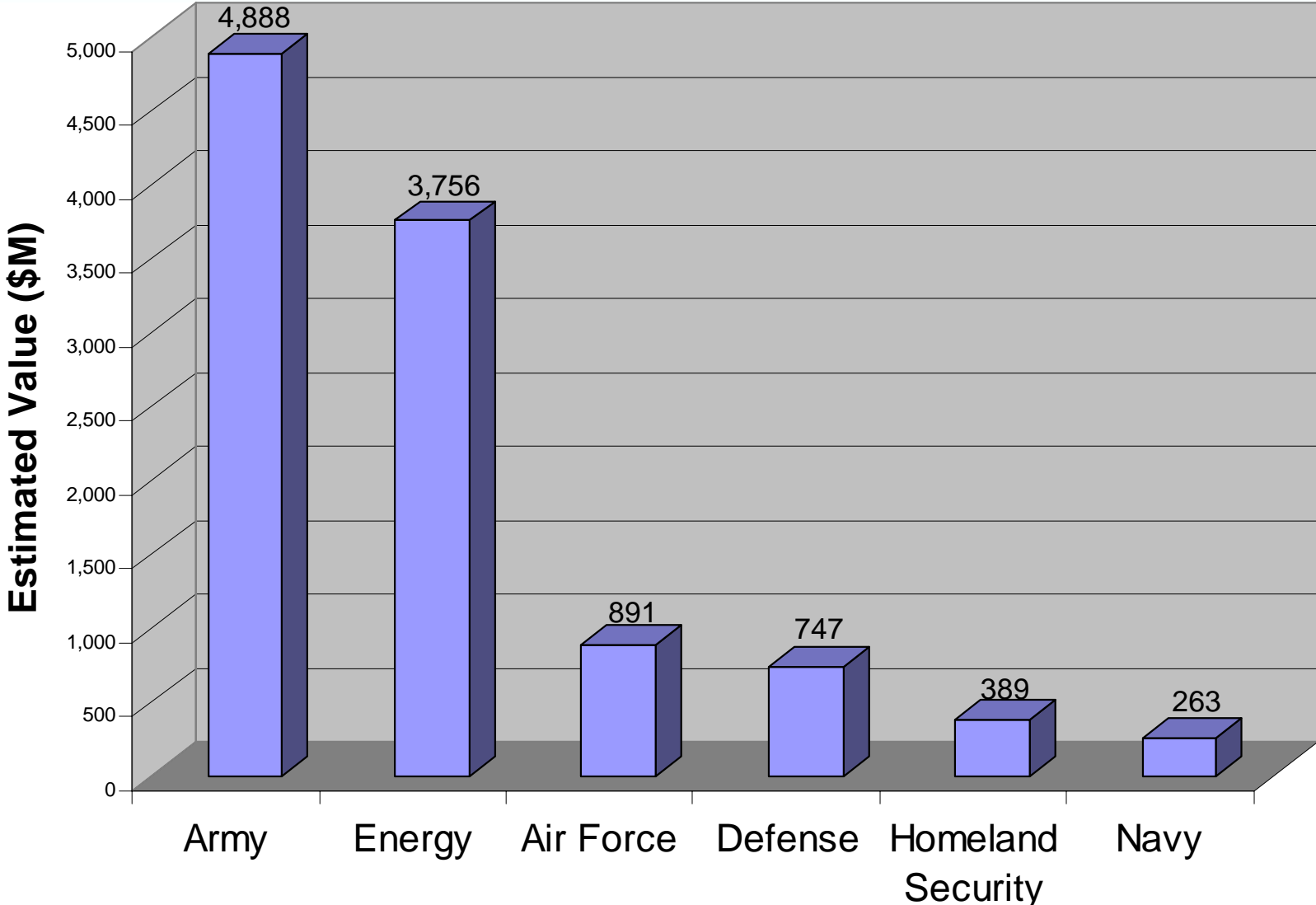


Source: INPUT



| Contractor | Est. Market Share |
|--|--------------------------|
| Lockheed Martin | 18% |
| Northrop Grumman | 13% |
| Computer Sciences Corporation (CSC) | 10% |
| Electronic Data Systems (EDS) | 9% |
| General Dynamics | 8% |
| Raytheon Company | 7% |
| Unisys | 3% |
| SAIC | 3% |

Opportunity Outlook by Department





- **Watch for A-76 studies and FAIR inventories**
- **Expect program consolidation**
- **Make teaming a priority**
- **Understand and be watchful of outsourcing legislation**



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