

National Women in Defense Conference

24 Feb 2005

LOCKHEED MARTIN



Corporate Overview

John Hatch

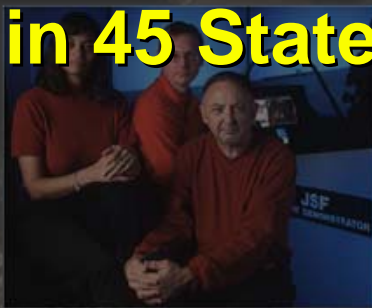
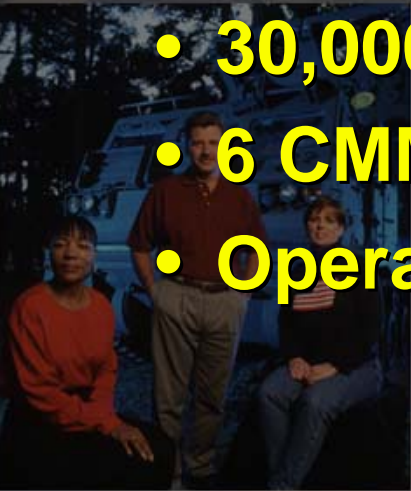
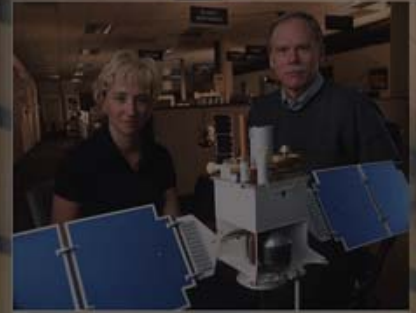
Vice President

Global Supply Chain Mgt.

The Men and Women of Lockheed Martin . . .



- 132,500 Employees
- 55,000 Scientists and Engineers
- 30,000 Software and Systems Engineers
- 6 CMMI Level-5 and Level-4 Companies
- Operations in 45 States and 56 Countries



Partners to Help Customers Meet Their Defining Moments

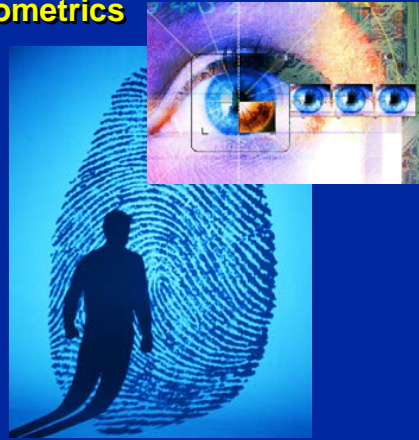
... Redefining What Is Possible



Hypersonics



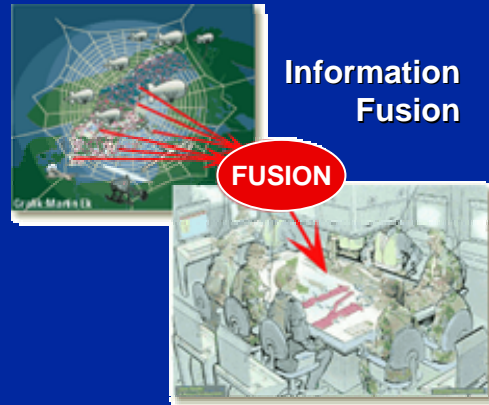
Biometrics



Space Exploration



Persistent Surveillance



Information Fusion

Unmanned and Autonomous Systems



**A Passion for Invention
An Aptitude for Whole Systems Thinking**

Our Customers



- **Departments of**
 - **Defense**
 - **Homeland Security**
 - **Commerce**
 - **Energy**
 - **Health & Human Services**
 - **Housing & Urban Development**
 - **Justice**
 - **State**
 - **Transportation**
- **NASA**
- **Social Security Administration**
- **Environmental Protection Agency**
- **U.S. Postal Service**
- **Foreign Governments**
- **Intelligence Communities**

Most Know Our Key Platforms and Systems...



F/A-22



Atlas V



Satellites



Trident



F-35



**Air &
Missile Defense**



**Net Centric
Capabilities**

...But, we are also the largest IT and Solutions Provider to Government



**Gov't Wide Integration
& Technical Support**



**Application Development
and Maintenance**



Enterprise Solutions



**Business Strategy
and Consulting**



**Architectures,
Simulation,
and
Visualization**

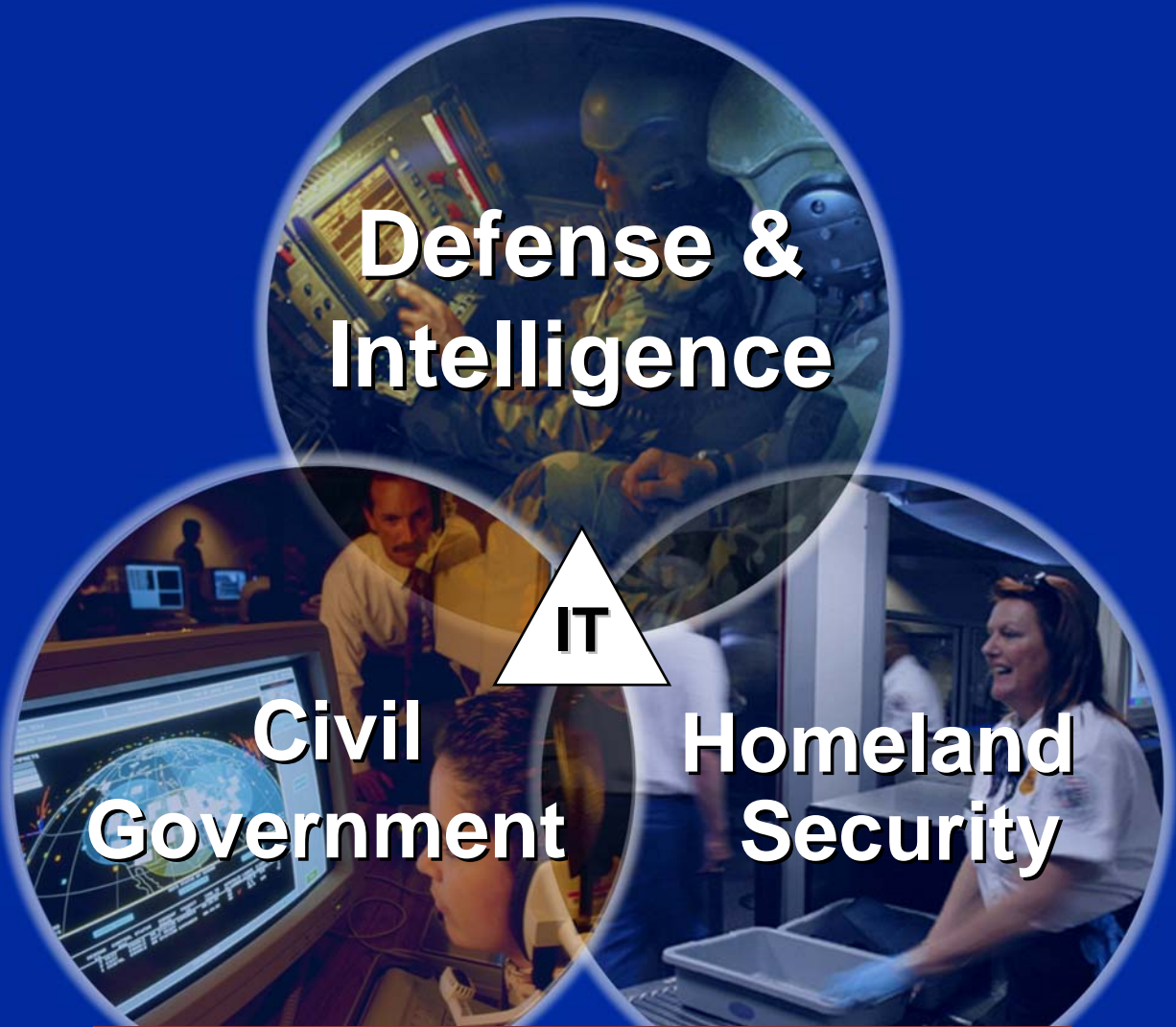


Civil Government IT Solutions



Homeland Security Solutions

Our Core Growth Focus



IT: Common Denominator

Government 'Outsourcing' to LM



- **Management of Government Operations**
 - *Sandia National Laboratories*
 - *Knolls Atomic Power Laboratory*
 - *UK Atomic Weapons Establishment*
- **'BPO' Outsourcing and Contract Work**
- **A-76 Contracts**
 - *FAA Automated Flight Services Stations*
 - *AFPCA Pentagon IT*
 - *DFAS Payroll Service*
- **LM: System Integrator providing value through technology, solutions and cost**

**Meeting our Customer's Goals and
Achieving the President's Management Agenda**

Team Lockheed Martin



We Never Forget Who We're Working For™

