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# ***RFP Workshop Process***



**Aeronautical Systems Center**

- **Use Case scenarios**
- **List of issues to address in RFP**
  - **Identify Needs**



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# Use Case Scenarios



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- **Use existing appraisal ratings in SS evaluation**
- **Appraisal in SS (SSEB sponsored)**
  - **Varying levels of rigor**
    - **SCAMPI C, B, A, other ARC compliant appraisals**
    - **Site visit**
- **Contract Process Monitoring (e.g., SCAMPI, QA, DCMA)**
  - **Appraisal based. Contract project processes and artifacts**
  - **Non appraisal based.**



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# *Identified Needs*



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- **Past history (Process-roadmap to current capability)**
  - **Progress to date**
  - **Individual team member histories (significant/major members)**
  
- **Teaming issues**
  - **Team's integration of processes on the project**
  - **Incorporating varying maturity level team members**
  - **Process architecture flow across org. structures (expanded) and program elements**



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# Identified Needs



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- **Tailoring of OSP**
  - **How do we show benefit/risk to the product quality/integrity**
  - **Impact of deleting/tailoring process(es)**
  - **Benefit/risk to cost/schedule**
  - **Tailoring – relate to OSP, STDs and SPECS**
  - **Rationale for differences including new processes**
- **Embed appropriate processes into IMP/IMS, SOW, other contractual documents**
- **Customer involvement in team integration of processes (IPPD related issues)**



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# ***Identified Needs***



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- **Process assets support to project**
  - **Templates and tools**
  - **Resource support for start-up**
- **Risk mitigation approach for non appraised CMMI Process Areas or Disciplines**
- **Project tailoring history**
- **Approach to provide contractual commitment to execute proposed processes**
- **Offeror approach for verifying compliance to proposed processes**



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# *Identified Needs*



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- **ADS Plus explanatory information**
  - **Organization coverage including location of proposed program execution within the organization scope of the submitted appraisal results**
  - **Relevance (similar to past performance definition) of the projects included in the submitted appraisal to the current program**
  - **Discipline (e.g., System Engineering, Software, IPPD, Supplier Sourcing) of the submitted appraisals and the relevance to the program**
  - **Process Area coverage of the submitted appraisals and the relevance to the program**



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# *Identified Needs*



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- **ADS Plus explanatory information**
  - **Type of submitted appraisals (SCAMPI Class A, B or C, or other appraisal method)**
  - **SEI authorization status of the Appraisal Team Leader**
  - **Level of independence of the Appraisal Team from the proposed development team organization. (May be counterproductive to best use of appraisals for PI)**
  - **Timeframe of the submitted appraisal information and relevance to current development capability**



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# *RFP Workshop Process Follow-on Tasks*



*Aeronautical Systems Center*

- Use Case scenarios
- List of issues to address in RFP
- **Craft Section L & M in style of amplifications.**
- **Author Sect L & M (include broader DOD and agencies)**
- **Define review group (RFP subgroup) - 22 of 36**
- **Review across larger group (CMMI SG?)**