

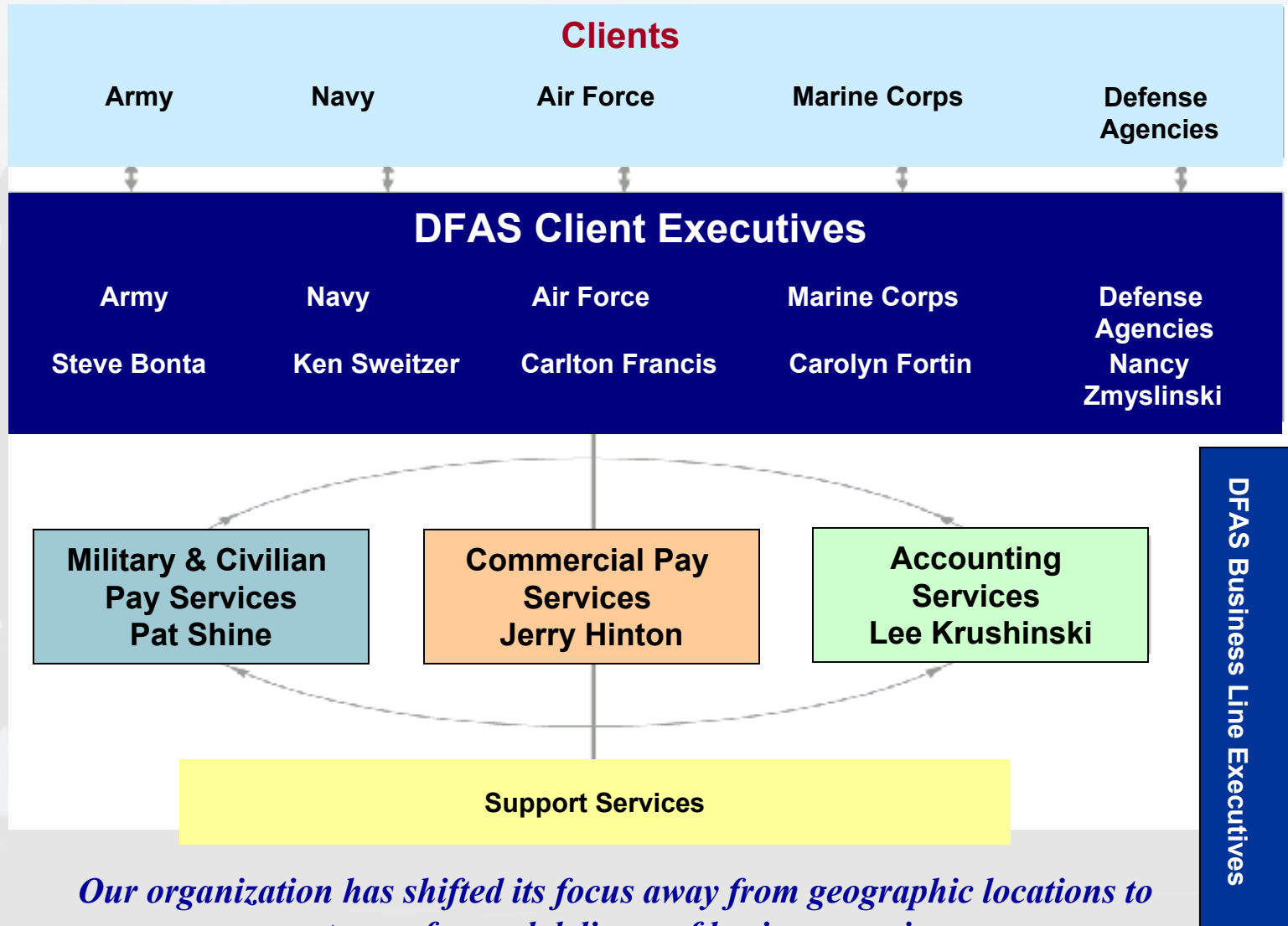


Commercial Pay Business Line & Electronic Commerce Overviews



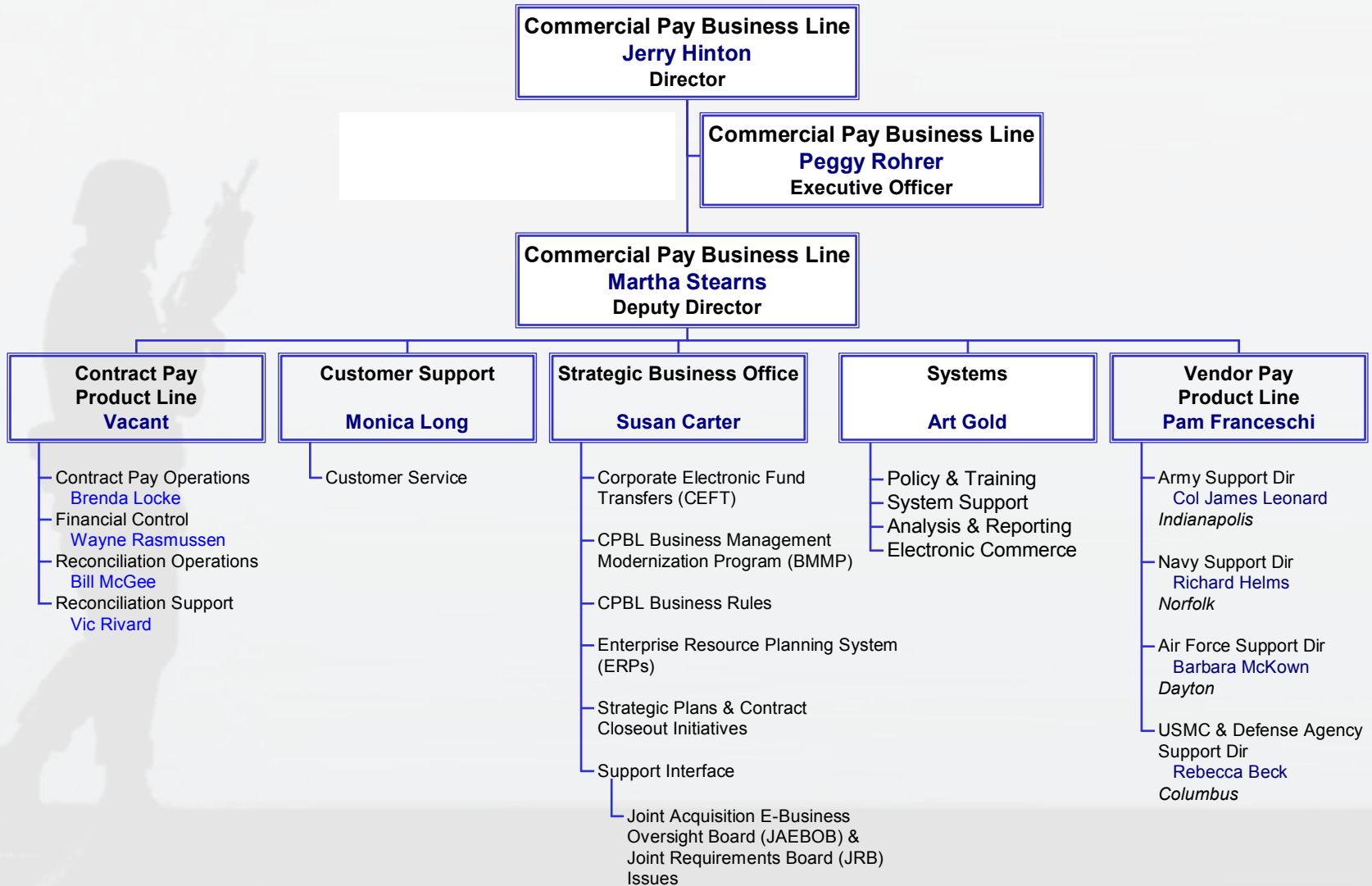
Brenda Locke
Director, Contract Pay Operations,
Cheri Bundy
Chief Stock Fund Payments Division,
Dennis Pinder
DFAS Electronic Commerce Office

DFAS Organization



Our organization has shifted its focus away from geographic locations to customer-focused delivery of business services

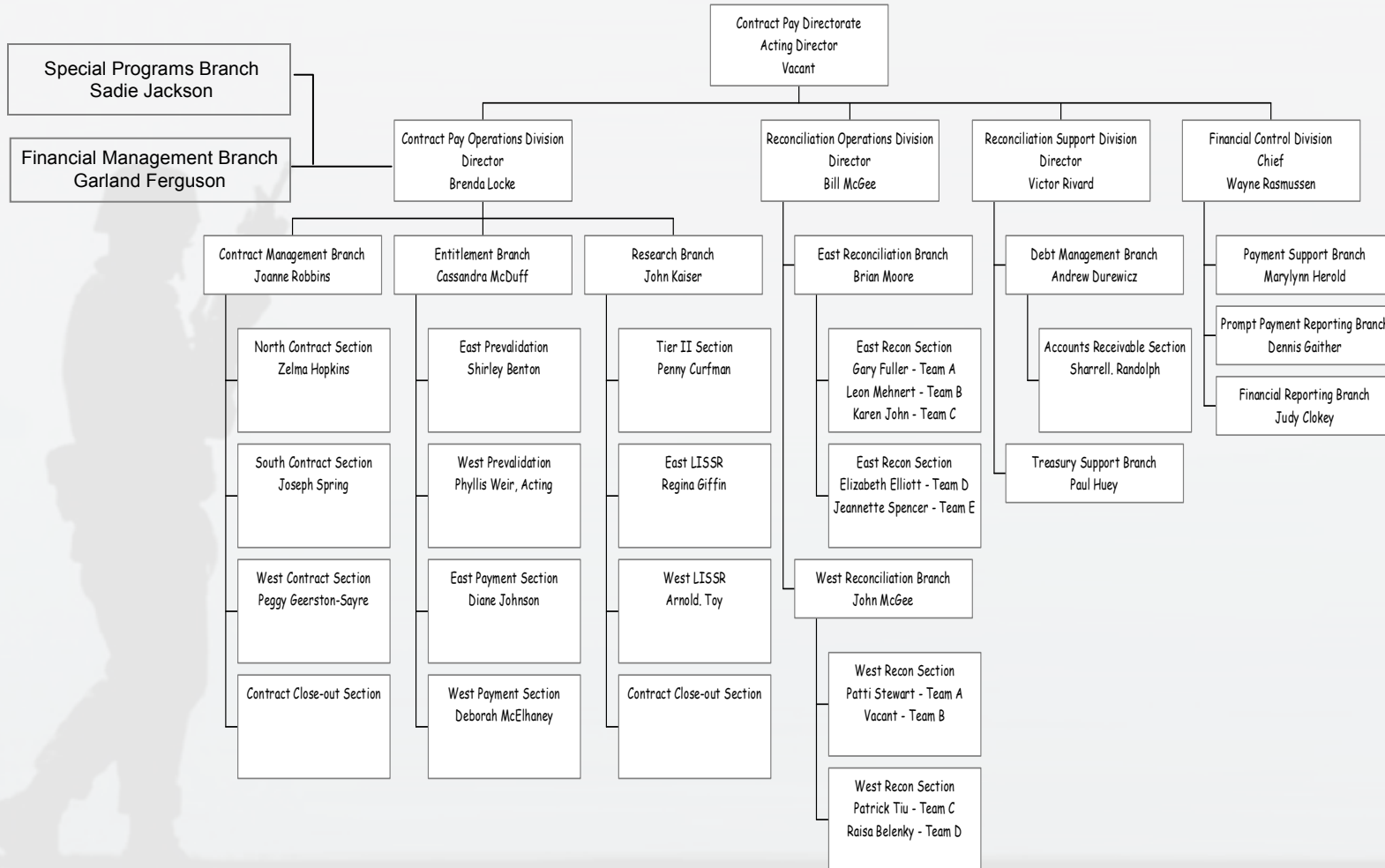
Commercial Pay Business Line





- **Contract Pay Product Line**
 - Pays DCMA Administered Contracts
 - Uses **Mechanization Of Contract Administration Services - MOCAS**
 - Located in Columbus, Ohio
 - Pays More Complex Contracts
 - High Dollar
 - Multiyear Contracts
 - Multiple Deliverables
 - Makes Financing Payments
- **Vendor Pay Product Line**
 - Pays Contracts Where Buying Activity Retains Administration
 - Uses Multiple Systems
 - Deployed Across Multiple Locations World-Wide
 - Pays Less Complex Contracts
 - Payment Office Based on Preponderance of Funds at Time of Award

Contract Pay Product Line



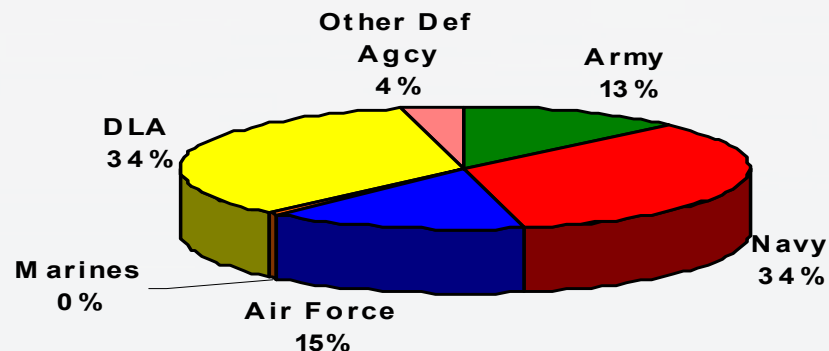
Contract Pay Magnitude of Operations



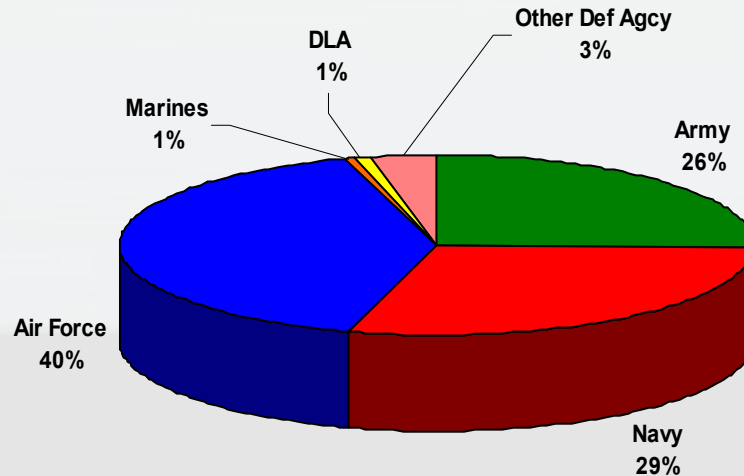
- **Contract Pay - FY 04**
 - 330,398 Active Contracts
 - 16,134 Active Contractors
 - 1,170,654 invoices processed
 - \$114.6 Billion Disbursed

- **Contract Pay FY To Date**
 - 303,260 Active Contracts
 - 16,130 Active Contractors
 - 958,122 Invoices Processed
 - \$107.1 Billion Disbursed
 - As of 7/31/05

Total Contracts - FY 05 YTD



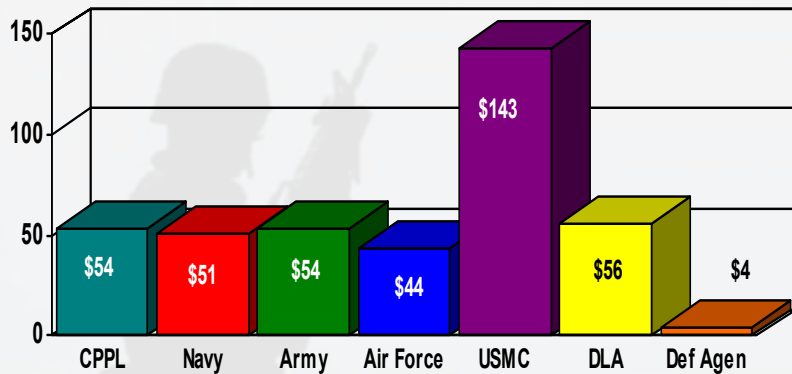
Obligation Dollars by Service
FY 05 YTD



Contract Pay at a Glance - FY05 CUM Jun

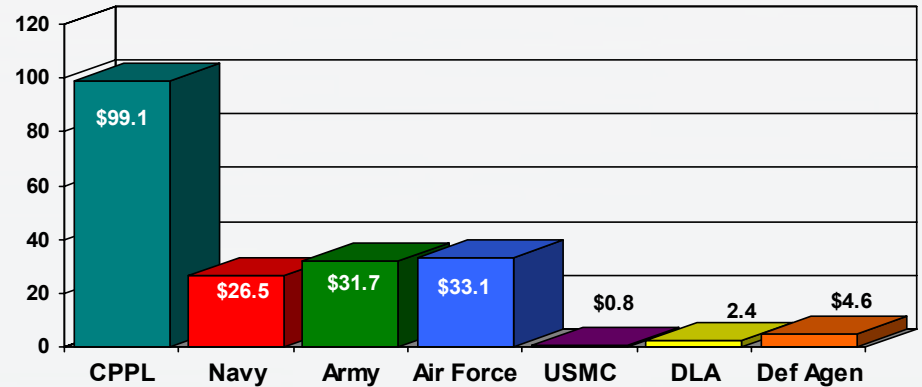


Interest \$ Per Million



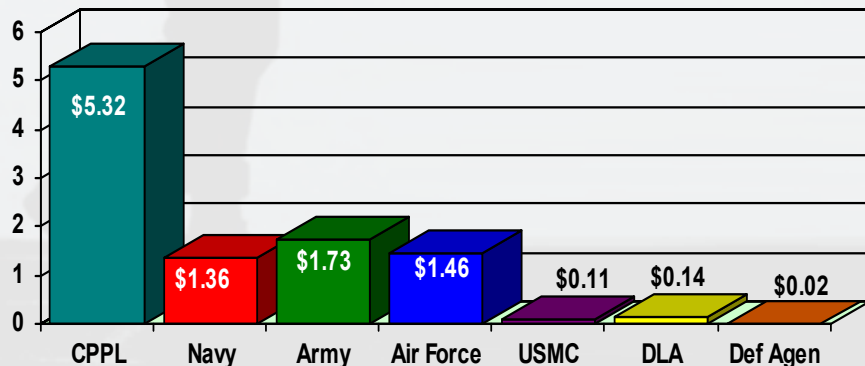
Prompt Pay Act \$ Disbursed

In Billions

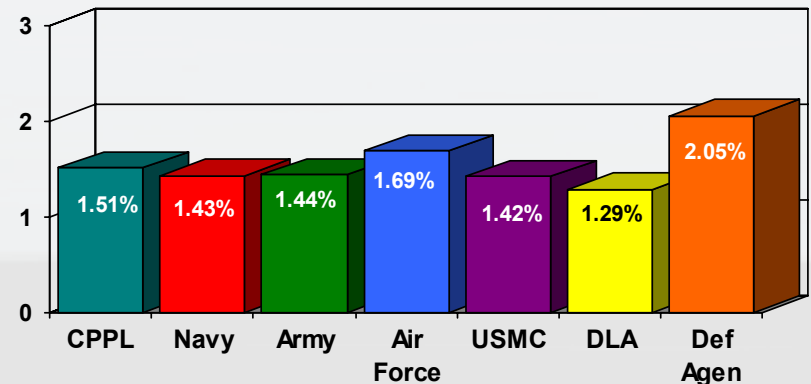


Interest Paid

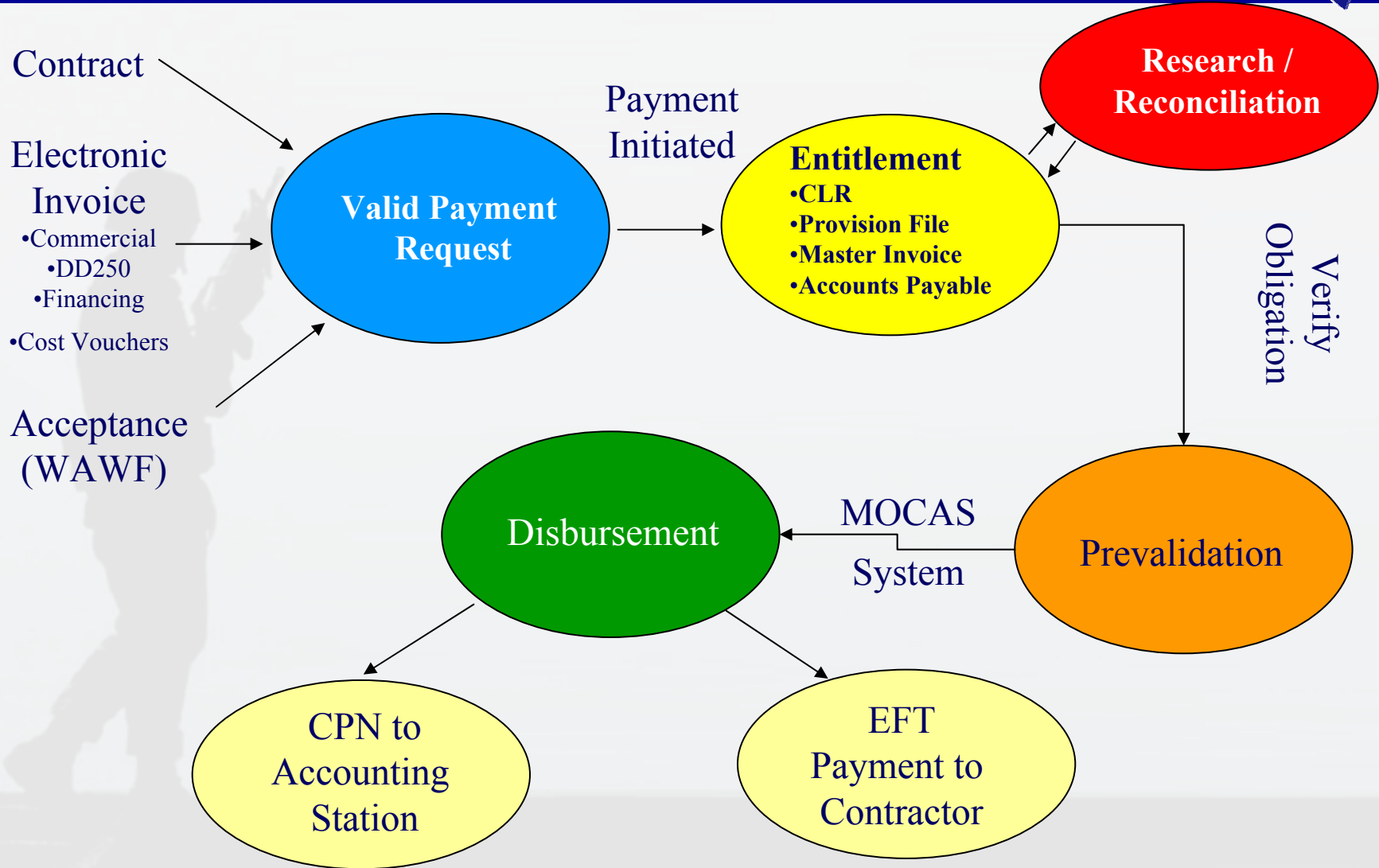
In Millions



Overage Invoice Percentage



Current Payment Process



Prevalidation Thresholds

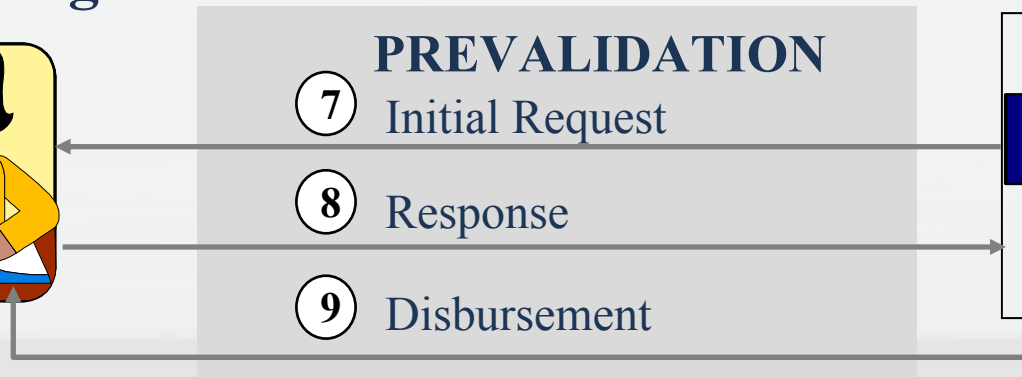
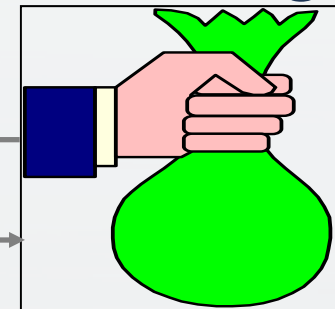


- **Thresholds**
 - Currently at \$10K as of July 12, 2004
 - Contracts FY 04 and prior drop to \$7,500 Winter 2005
 - FY05 and future contract disbursements \$0
 - Vendor Pay is currently at \$0
- **Five Calendar Day Standard**

Accounting



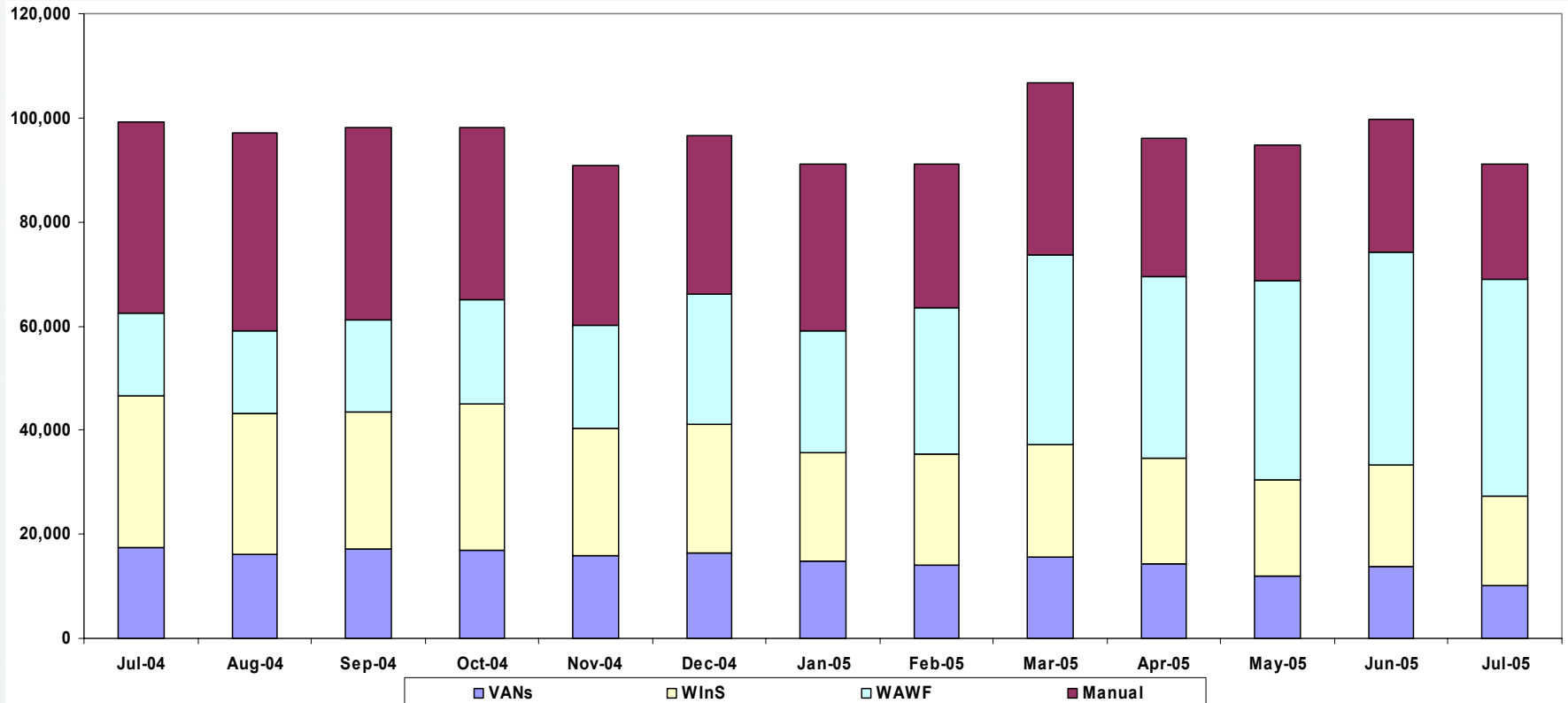
Disbursing



Electronic Commerce Numbers - Contract Pay



Contract Pay, Receipts by Method



	Jul-04	Aug-04	Sep-04	Oct-04	Nov-04	Dec-04	Jan-05	Feb-05	Mar-05	Apr-05	May-05	Jun-05	Jul-05
VANs	17,556	16,219	17,090	16,949	15,808	16,352	14,828	14,122	15,489	14,218	11,939	13,837	10,162
WInS	28,958	26,942	26,443	27,990	24,544	24,858	20,925	21,264	21,694	20,489	18,486	19,584	17,061
WAWF	15,949	16,016	17,651	20,155	19,720	24,834	23,241	28,134	36,595	34,787	38,393	40,874	41,872
Manual	36,668	37,835	36,844	33,034	30,827	30,630	32,035	27,702	32,926	26,595	25,813	25,401	21,937
Total	99,131	97,012	98,028	98,128	90,899	96,674	91,029	91,222	106,704	96,089	94,631	99,696	91,032
% Received EC	63.01%	61.00%	62.41%	66.34%	66.09%	68.32%	64.81%	69.63%	69.14%	72.32%	72.72%	74.52%	75.90%
% Received Manual	36.99%	39.00%	37.59%	33.66%	33.91%	31.68%	35.19%	30.37%	30.86%	27.68%	27.28%	25.48%	24.10%

Electronic Submission Alternatives



- Wide Area Work Flow
 - Preferred Method
 - DD250/Billings for Firm Fixed Price Items (FFP)
 - Cost Voucher - Direct/Non-Direct Billing Submissions
 - Mod Billings
 - Service Billings Requiring Gov't Official Approval
 - Financing
 - Performance Based Payments/Commercial Financing
 - Progress Payments
- Electronic Data Interchange (EDI) - ANSI X.12 Formats
 - Billings for FFP Items
 - Cost Vouchers - Direct Submission Authorized Only
- Web Invoicing System (WInS)
 - Billings for FFP Items
 - Cost Vouchers - Direct Submission Authorized Only

Contract Pay Areas of Emphasis

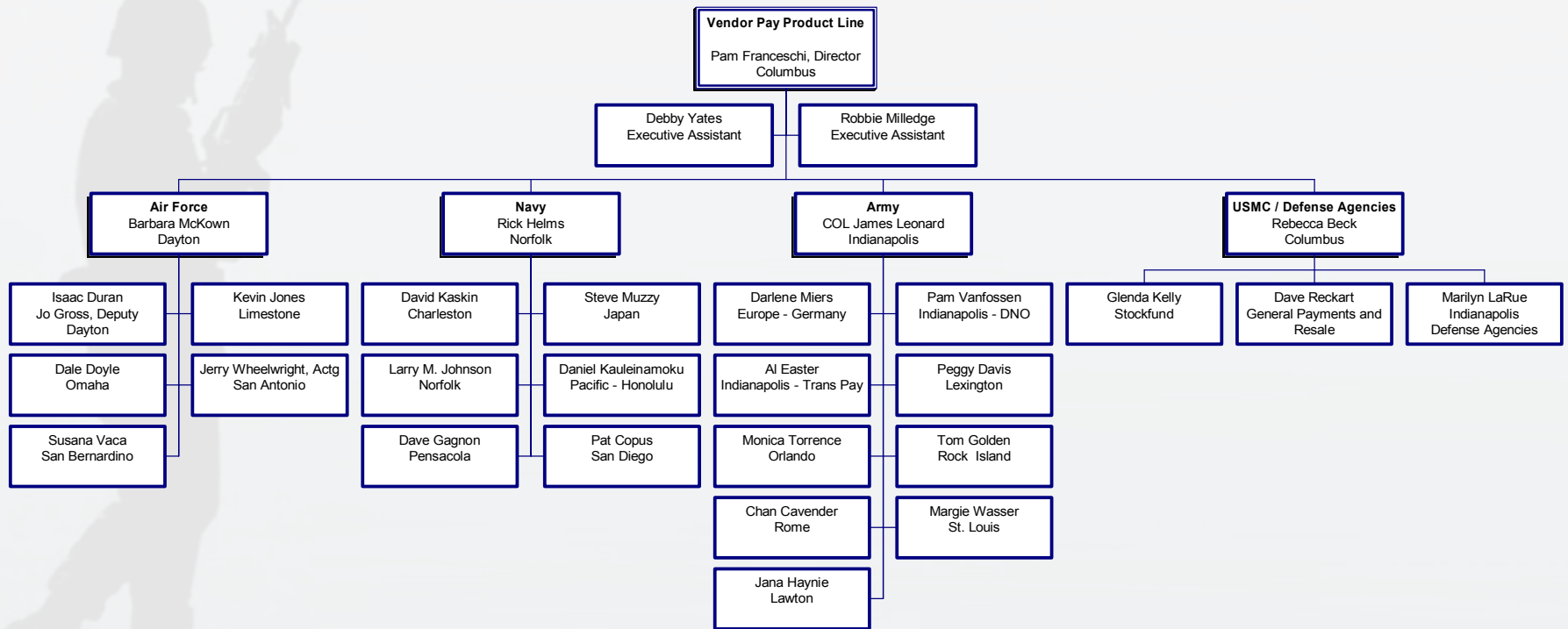


- **Increase Electronic Commerce Usage**
 - Electronic Invoice Submission - DFARS 252.232-7003
 - Promote Electronic File Room (EFR)
 - MyInvoice Transition
- **Contract Structure**
 - Clear CLIN/ACRN Relationship
 - Special Payment/Billing Instructions
 - Contract Financing Alternatives
- **Reduction of Returned and Recycled Invoices**
- **Customer Outreach**
 - Roadshows
 - Post Award Participation
 - DIL/AIA/Open Houses/FGRRB/NACM
 - DCMA
- **BRAC**
- **Enforce CCR Registration Requirements**
- **Treasury Offset Program**
- **Canceling Funds**



Vendor Pay Product Line

Vendor Pay Product Line



Vendor Pay Product Line



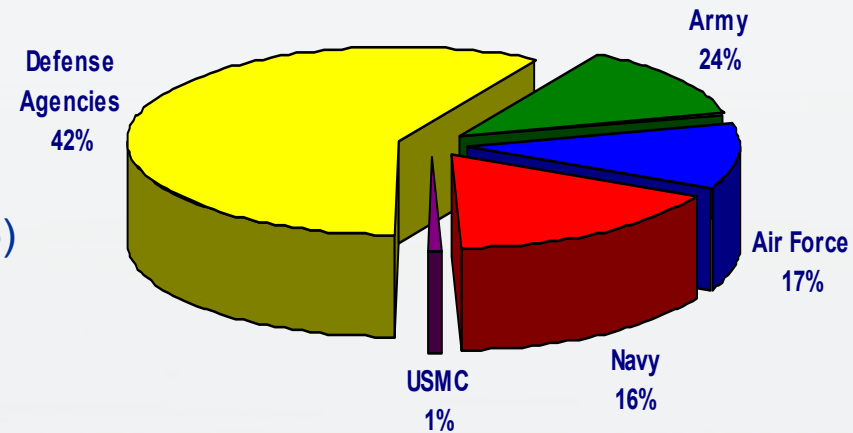
- Payment for Day to Day Goods and Services
- Encompasses Entitlement Determination For
 - Non-DCMA Administered Contracts (Some Exceptions)
 - Transportation Payments
 - Miscellaneous Payments to Businesses and Individuals
- Uses Multiple Systems
- Deployed Across Multiple Locations Worldwide

Vendor Pay Magnitude of Operations



- Vendor Pay Network
 - 20 Vendor Pay Sites
 - 150,000 Contractors / Vendors
 - 11.2 Million Invoices Paid in FY04
 - \$86.6 Billion PPA \$ Disbursed in FY04

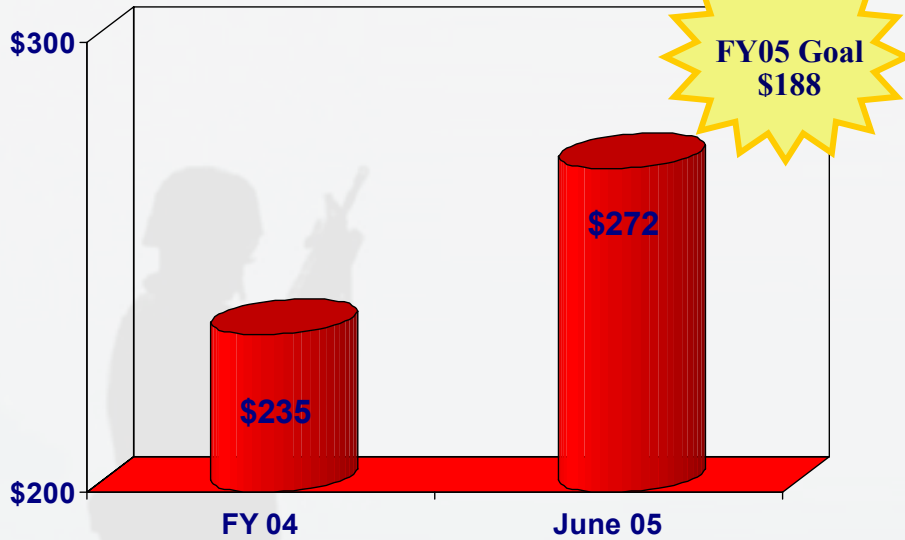
- Vendor Pay Service Breakdown
 - \$68.8 Billion PPA Dollars Disbursed (June 05)
 - 9.6 Million Invoices Paid (June 05)



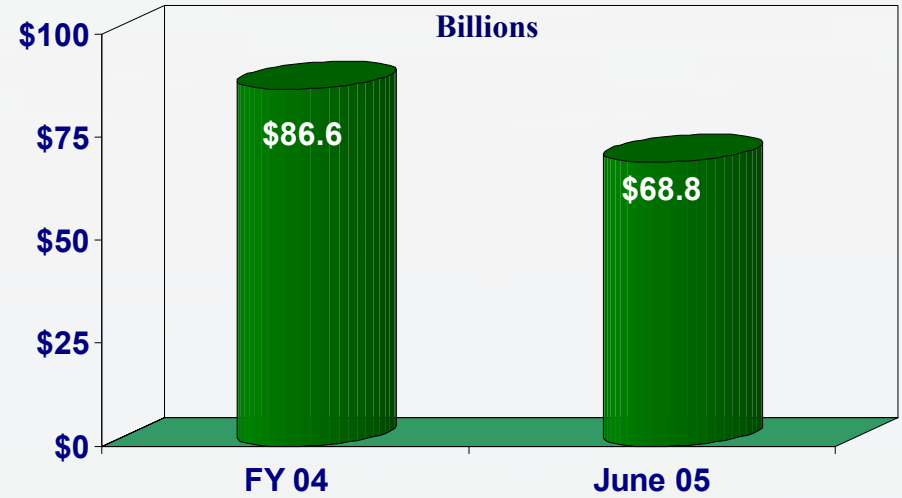
Vendor Pay Product Line - At a Glance



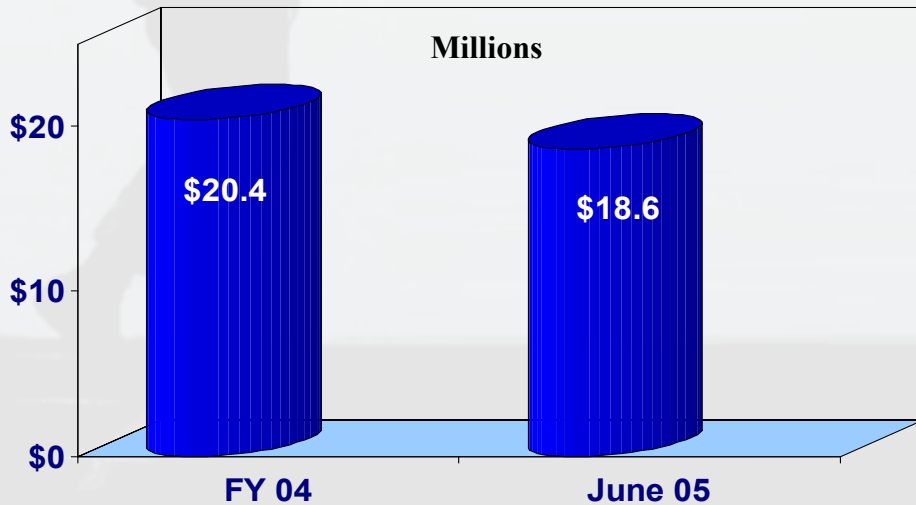
Interest \$ Per Million



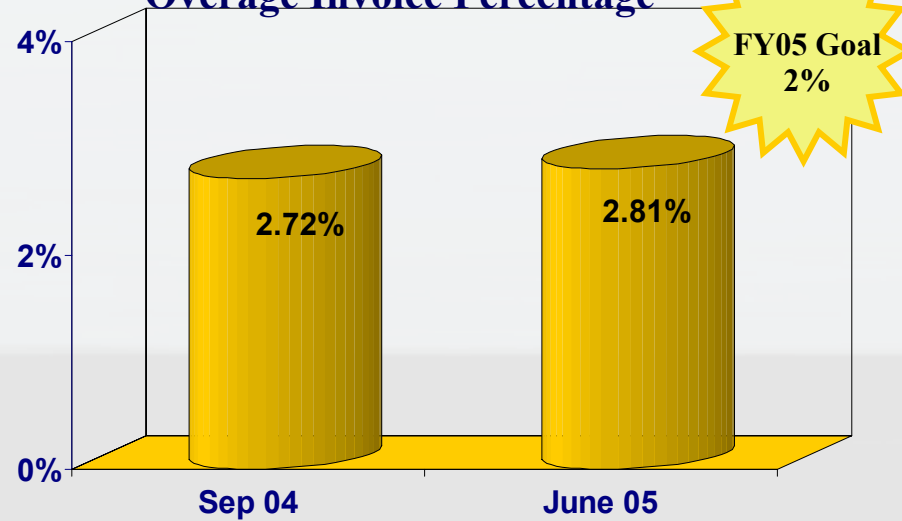
Prompt Pay Act \$ Disbursed



Interest Paid



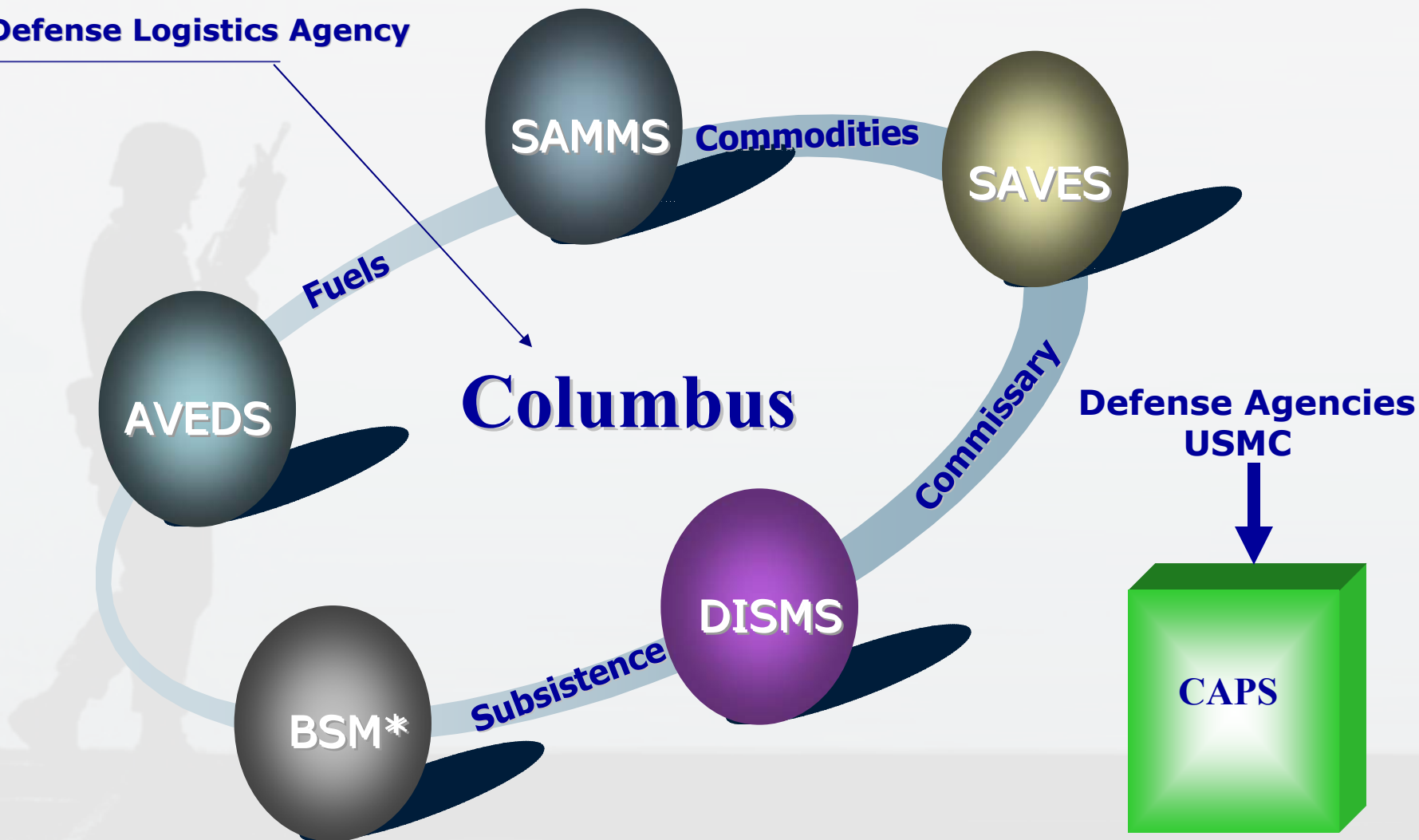
Overage Invoice Percentage



Vendor Pay Systems - Columbus



Defense Logistics Agency



* Business System Management designed to replace DSIMS

Vendor Pay Process - 3 Way Match



Legal Agreement for purchase of good or services



Vendor Invoice submitted when good are shipped or services rendered.



Receipt document completed by government official when goods or services are received.



**Disbursement voucher created;
Funds transfer to bank account**

Areas of Emphasis

- Increase Electronic Commerce
- Customer Service - Provide Best Value
- Overage NTE 2% (In FY05)
- Reduce Interest
- Increase Discounts Taken
- Eliminate Duplicate and Erroneous Payments
- Streamline and Standardize Processes

Challenges

- Receipt and Acceptance Documents
- Electronic Solutions
- Creating Efficiencies
 - Minimizing Re-work
 - Standardized Processes
- Maximize Resources

BUSINESS SYSTEM MODERIZATION

BSM

- Automated commercial vendor payments
- Replacing Legacy Systems
 - Standard Automated Management Material System (SAMMS)
 - Defense Integrated Subsistence Management System (DISMS)
- Commercial Off-the-Shelf (COTS)
- Material Management
- Integrated System
- One Stop Shop



Meeting the needs of our Warfighters

- Release 1
 - Implemented July 2002
- Release 1.1
 - Implemented November 2003
- Release 2.0
 - Implemented July 2004
- Release 2.2
 - Implementation to begin December 2005



BSM Vendor Pay Invoicing Initiative

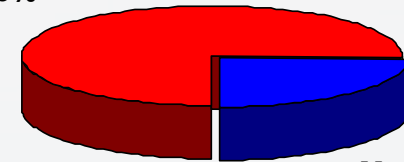


January 2005

Manual	6,748
Electronic	20,796

January 2005

Electronic
76%



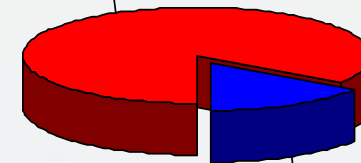
Manual
24%

June 2005

Manual	3,618
Electronic	19,496

June 2005

Electronic
84%

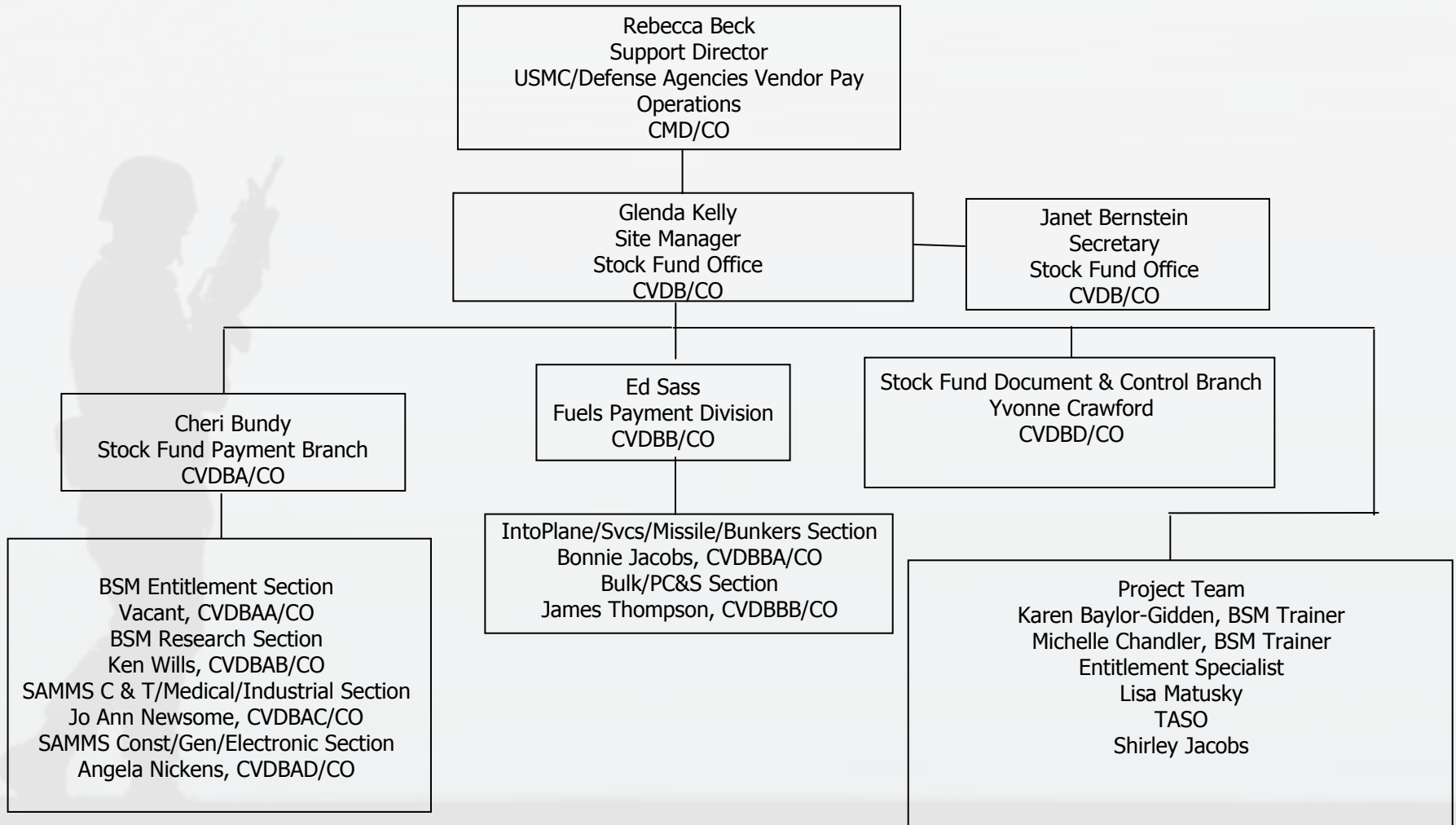


Manual
16%



- Implemented May 19, 2004 for BSM
- Removes hardcopy invoices from individual workstations
- Indexed documents easily located using EDM search
- EDM contract folders maintain history of all incoming documents
- Provides workflow capability to review
 - And input documents in the payment system
- Provides management reports to
 - Track performance
 - Document status / age and production numbers
 - For monitoring the workload

Stock Fund Payment Division Points of Contact



What Can You Do To Help?

- Know Terms and Conditions of Your Contract
 - Bill Accordingly
- Invoice Electronically (WAWF, WInS, EDI)
 - Track Receipt of Invoice
- Receive Payment Electronically
 - Update/Validate your CCR Registration
- Utilize My Invoice

Keys to Success

- On-going communication
- Employee dedication
- Team effort

Can Do! - Will Do!





e-Commerce



“Implementation of E-Government is important in making Government more responsive and cost-effective.”



President George W. Bush
July 10, 2002



Why Electronic Commerce?

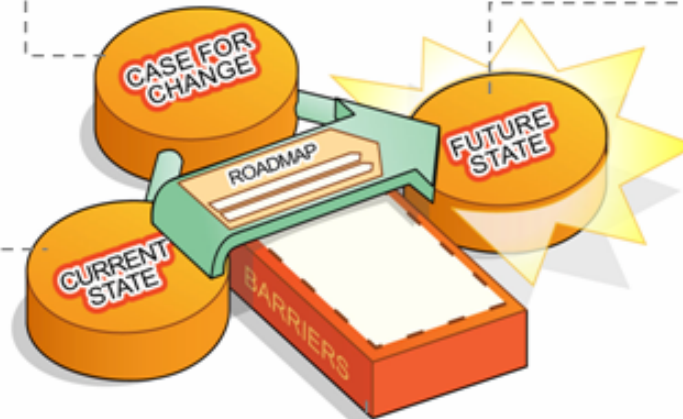


Case for Change

- Leaner government = less available resources
- Must be able to offer quality service at competitive prices
- Status quo ineffective in meeting these challenges

Current State

- Bulk of workload is paper-based, requires manual entry at multiple points
- Missed discounts, late payments with interest
- Lost documents
- Labor intensive processing



Future State

- EC addresses all current state problems
- Reduced bill to services
- Timely/accurate payments to vendors
- DFAS is more competitive, better able to offer high quality service, has potential to expand customer base

Barriers

- Not all systems are EC capable
- Lack of standard business processes & data
- Reliant on participation of others

Road Map to Success



FY 2004				FY 2005												FY 2006	FY 2007	FY 2008	
JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP				
Ensure infrastructure is in place to support EC																			
Implement EC initiatives																			
		Develop and execute communications strategy																	
Manage training initiatives																			
		Measure progress																	

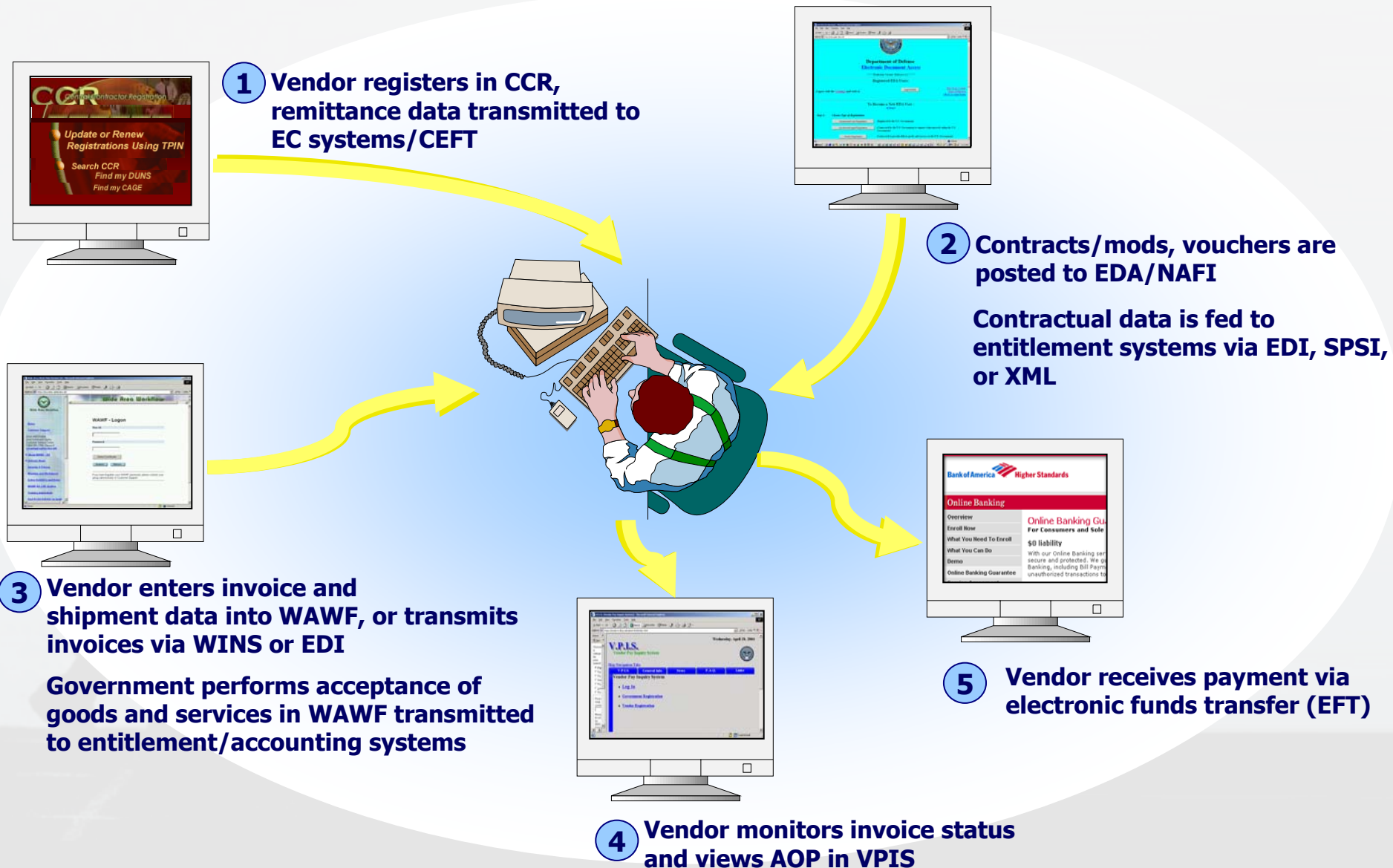
Infrastructure → Volume → Success!



e-Commerce Tools



Overview of EC Tools and Processes





- Central Contractor Registry (CCR)
 - Provide EFT payment information
 - Identify eBusiness POC
- Corporate Electronic Funds Transfer (CEFT)
 - Accepts data feeds from:
 - CCR
 - Employee/service member systems
 - Allows entry of CCR exempt vendors
 - Provides data to payment systems

Electronic Data Interchange (EDI)



- EDI is the computer to computer exchange of routine business information in a standard format
- American National Standards Institute (ANSI) X-12
 - Version 3010
 - Version 3050
 - Version 4010
- Routed to systems via GEX

Common EDI Transaction Sets



- 810C - Invoice - commercial
- 810V- Invoice - public voucher
- 810P - Invoice - progress payment request
- 810D - Invoice - certified (WAWF only)
- 820 - Remittance advice
- 856 - Shipment notice/manifest - acceptance for source inspection
- 857 - Combination invoice and receiving report
- 861 - Receiving advice/acceptance certificate - acceptance for destination acceptance (WAWF only)
- 824 - Application advice
- 864 - Text message
- 850 - Purchase order
- 860 - Purchase order change request (contract modification)

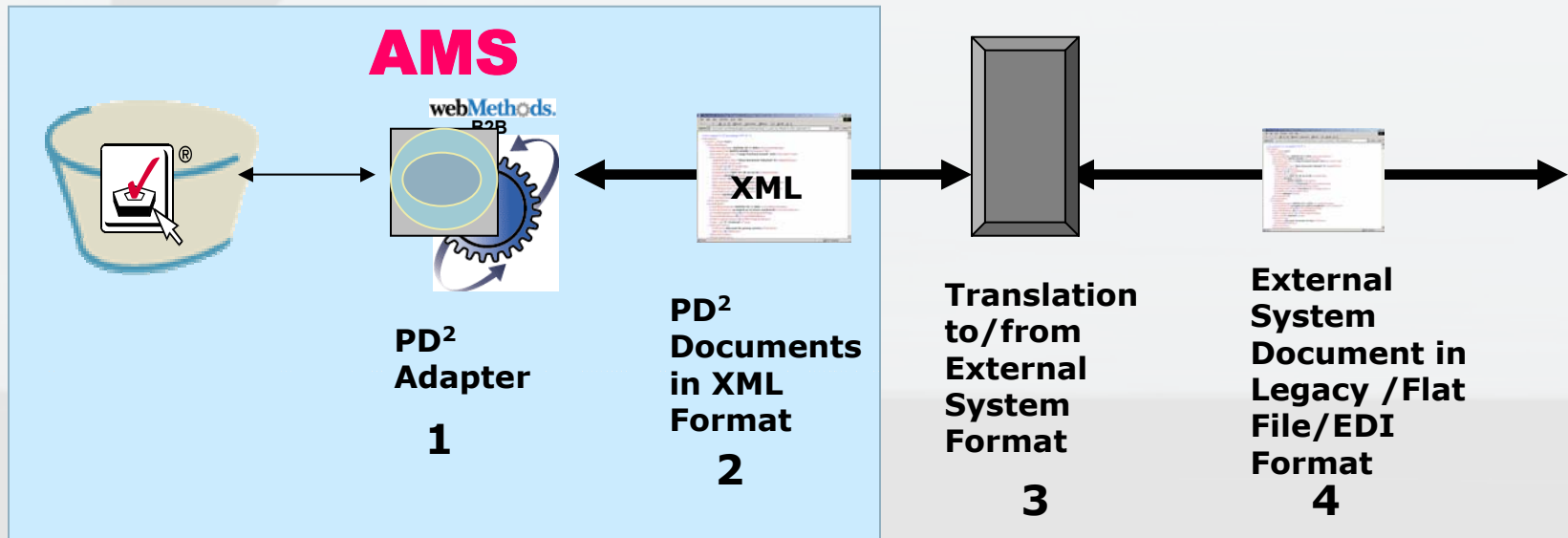
* Transactions in red may be initiated by the vendor.

* Transactions in gray may be sent to the vendor.

Standard Procurement System Integration (SPS-I)



- Transmission of contractual data from SPS
- Interface from PD² into vendor payment systems
- Moving to Adapter technology
 - The PD² Adapter is based on a webMethods commercial product set.
 - Simplifies integration between PD² and external systems.
 - Allows contract interfaces to be run more frequently
 - Pulls data into a single site



Electronic Document Access (EDA)/Navy Air Force Interface (NAFI)



- Shared documents across DoD using Intranet/Internet and web technology.
 - Document on the Web - Available wherever and whenever
- Repository for contractual data and payment vouchers
- Benefits
 - Single source
 - Timely information
 - Electronic search and retrieval
 - Increased visibility of all procurement & payment actions
 - Reduction in data entry
 - Lower postage, handling, retention and document management costs
 - Single solution to support multiple communities

Electronic Data Management (EDM)



- Provides DFAS users with access to payment affecting documents and information
- Involved collective application of:
 - Imaging
 - Electronic foldering
 - Workflow
- Proposed functionality to develop EDM cases for rejected transactions based on reject code

Electronic File Room (EFR)



- EFR is a data repository of official contractual documents.
- EFR allows remote access for viewing Contract Pay and Vendor Pay documents.
- EFR provides the user a read-only view of various documents not otherwise available via EDA or other electronic sources.
 - Contracts
 - Modifications
 - Invoices
 - Vouchers
 - DoD Forms
 - DFAS Forms
 - Other supporting Obligation and Disbursing Documents
- DFAS and non-DFAS organizations (Auditors, ACOs, PCOs, Receiving Activities, Liaisons, etc.) are granted 'read-only' access via a web server

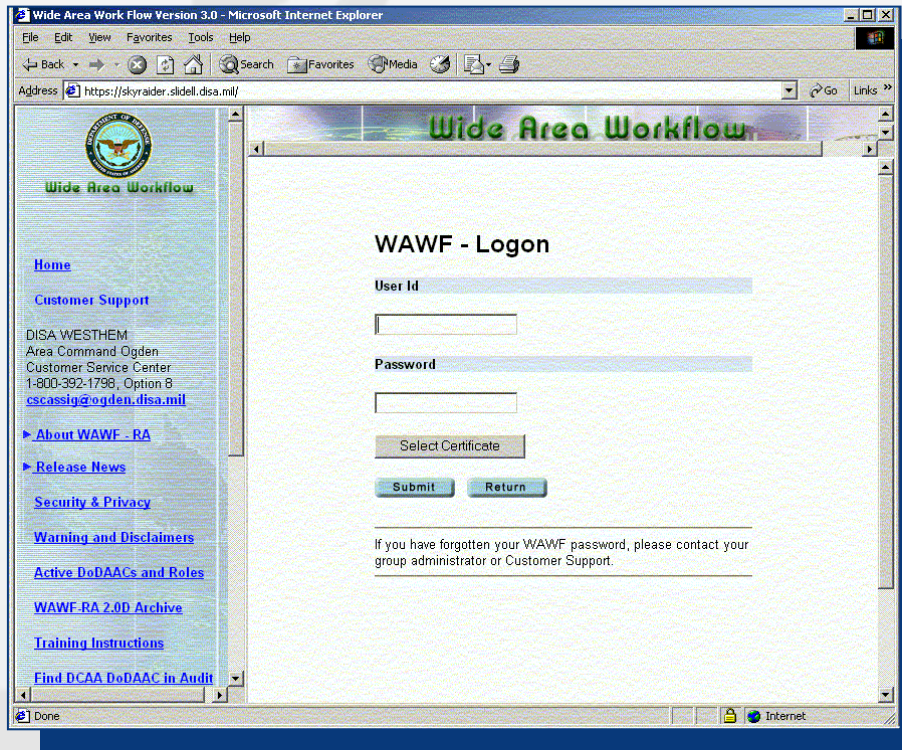


- Used to produce DD1716s to identify Contract Deficiencies
- Currently in Use for Contract Pay - MOCAS
- Pilot for Vendor Pay - CAPS USMC Workload
- Data File fed to NAFI for DD1716 Workflow
- Benefits
 - Speed up timeframe to correct contract deficiencies
 - Tracks request from initiation through completion

Wide Area Work Flow (WAWF)



- An interactive web-based application that allows vendors to electronically submit invoices and receiving reports, and the Government to inspect, accept, receive and pay electronically.



- A PKI-enabled application that allows government users to digitally sign electronic documents over the web.
- Eliminates paper from the invoicing and receipt/acceptance processes of the DoD contracting life cycle.
- Electronically transmits data to the entitlement systems for payment.
- Uses e-mail notification to notify workflow users of document status.
- Provides GLOBAL visibility to all users.



- WAWF v. 3.0.7 - March 11, 2005
 - Logistics Systems (DSS) Interface
 - Reject Phase 2 (824 transaction)
 - Ability to Create Documents from a Template
- WAWF v. 3.0.8 - July 16, 2005
 - Pre-population from EDA
 - Miscellaneous Payments
 - FTP/EDI Combo Split



Web Invoicing System (WInS)



- Web-based application that allows vendors to send invoices electronically
- Allows vendors to submit invoices via:
 - On-line data entry
 - File Transfer Protocol (FTP)
- Invoices are translated into EDI 810 transaction to the appropriate payment system
- Certification through SEPS and ECS
- Migration underway for DCMA administered transactions

<https://ecweb.dfas.mil/>

WInS Defense Finance and Accounting Service Web Invoicing System (WInS)

This site is hosted by the Defense Finance and Accounting Service Electronic Commerce Office and is intended to provide vendors an electronic means of submitting invoices. DFAS WInS meets the federal government's overall goal to streamline information flow while increasing speed and quality.

New to WInS? Need Help?

[View WInS startup and test procedures.](#)
[Apply for a WInS account.](#)
[Go to the DFAS Home Page.](#)

Registered WInS Users

Username:
Password:

Login

Vendor initiates access request via New Account button

EC Tools for Miscellaneous Payments



- Purchase card
 - Ensure use when proper and within thresholds
- PowerTrack
 - Exploring expansion beyond transportation payments
 - Successfully tested utility, telecom, and university payments
- WAWF
 - Capability for USMC invoices proposed for v3.0.8
- Defense Travel System
 - Use existing infrastructure in new ways
 - Could support employee / service member reimbursables

- Interactively provides information on invoices submitted & paid
- Consolidates contract data obtained from DFAS sites into one central repository which contains all open contracts, plus any payments made within the last 90 days
- Contractors may:
 - Research the status of a recently filed invoice, and determine when payment will be issued or if something is lacking for payment processing;
 - Obtain information associated with a check you have received to include contract number, invoices covered, interest or freight included in the payment, or tax or discount withheld; or
 - Obtain the same background information for an electronic funds transfer payment;
 - Receive e-mail notification of payment

- Electronic Funds Transfer (EFT)
 - Electronic payment method mandated by Public Law
 - Funds are routed electronically to vendors bank
 - E-Commerce success story!!!





e-Commerce Implementation



- Vendor Outreach Tool (VOT)
 - Capability to Run Reports Identifying Vendors AND Buying Activities to Target for Implementation
- Vendor Mass Emailing Tool
 - Once Targeted, Can Automatically Send Email Notification to Vendors Identified to Invite to Training or Provide Information
- Implementation CDs
 - Bin Folder Contains Backup Information in PowerPoint Can Be Used for Numerous Briefings
 - Can Be Used for Various Training Options
- Limestone WAWF Video
- Tri-fold Pamphlets
 - WInS, WAWF-RA, VPIS, and Complying with the Electronic Invoicing Mandate

For More Information...



- WAWF vendor training on-line registration form
<http://www.dfas.mil/commpay/vptraining.htm>
- WAWF training web-site
<http://www.wawftraining.com>
- WAWF production web-site
<https://wawf.eb.mil>
- EDA web-site
<http://eda.ogden.disa.mil/>
- DFAS e-Commerce web page
<http://www.dfas.mil/ecedi/>
- WInS web-site
<https://ecweb.dfas.mil>
- My Invoice
<https://myinvoice.csd.disa.mil>

Electronic Commerce Office Contacts



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Questions?

