



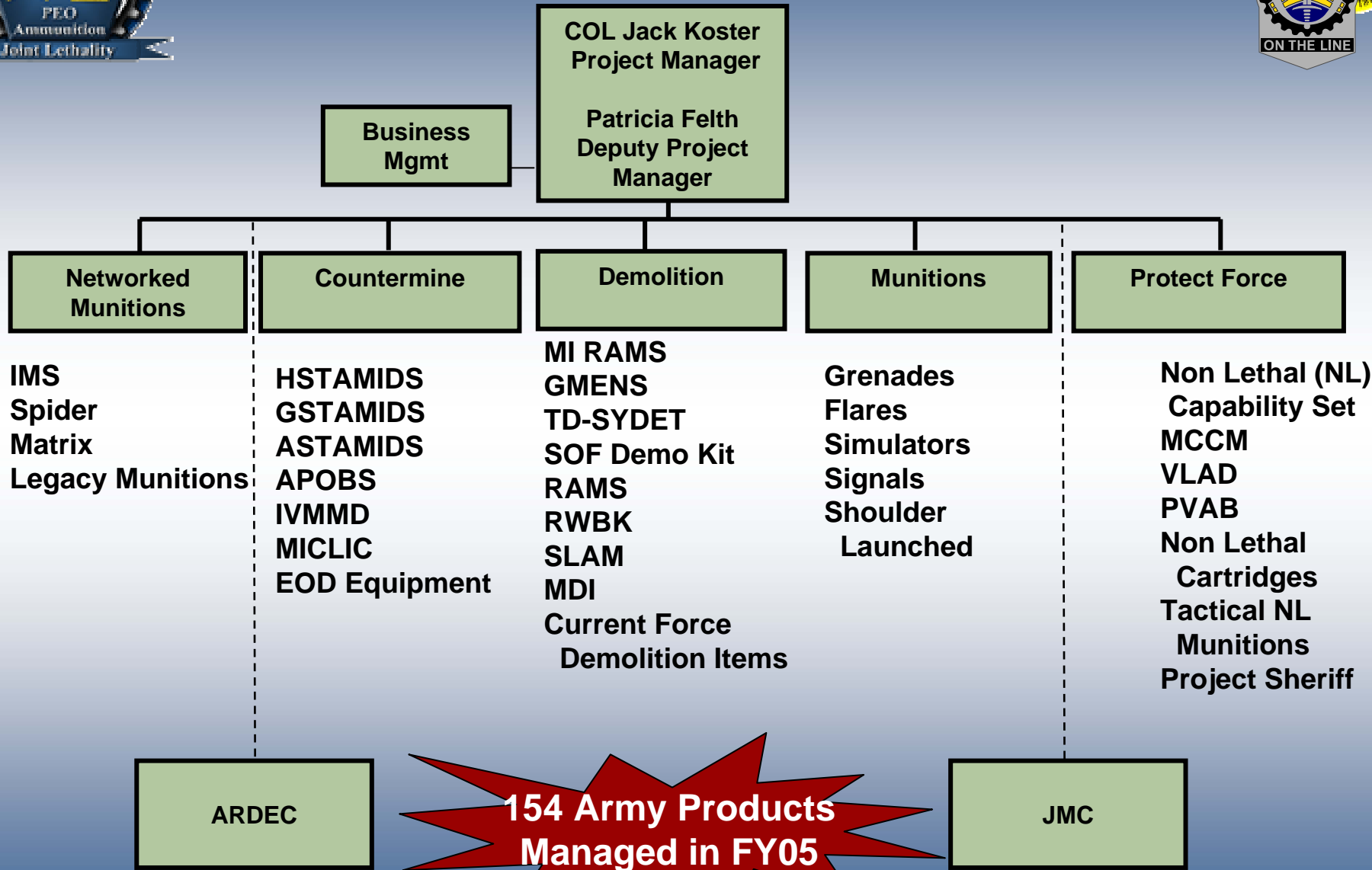
Munitions Executive Summit Acquisition Strategy Panel

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Organization & Programs Managed



**154 Army Products
Managed in FY05**



Overarching Acquisition Strategy



- **System Contracts for families of ammo items**
- **Long-term (five year) contracts with option quantity ranges to permit prompt execution of increased or unprogrammed buys**
- **Best value competition emphasizing technical capability**
- **Partnership with contractors to identify, qualify, and implement product and process modernization**
- **Budget for modernization through ECPs**



Acquisition Strategy – Supporting the War Effort



➤ Countermine Vehicles

✓ RG-31 and Buffalo

- “Off-the-Shelf” non-developmental items
- Meeting requirements
- Production Contracts allowed prompt execution of supplemental funds



➤ Demolition Initiators

✓ Leveraging commercial mining / construction technology and expertise

✓ Achieved:

- Reduced logistics (DODICs [3 to 1], Cube, and Weight)
- Improved reliability and
- Facilitated training (reduction of soldier tasks) through consolidation of materials



Old System



Blasting Cap

+



Shock Tube

+



Line Charge Initiator

=



MDI
New System



Strategic Plans



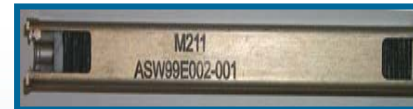
➤ Fragmentation Grenade: M67

- ✓ Award competitive best value system contract
 - Size production capacity to requirements
 - Incentivize/enable product & process modernization
- ✓ Acquisition strategy as modernization approach
 - Consolidation Authority Required



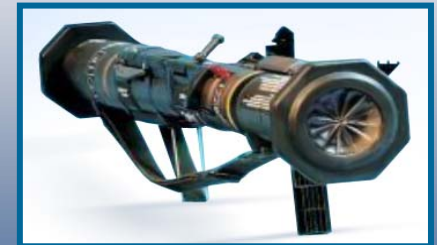
➤ Countermeasure Flares: M211 / M212

- ✓ Award 5 year production contracts
- ✓ Size production capacity to requirements
- ✓ Support all future aircraft needing CM flares
- ✓ Develop second source for M211 special pyrophoric material



➤ Shoulder Launched Munitions: AT4-CS

- ✓ Replenish Older AT4's with Newer AT4-CS's
- ✓ Establish US Production Base
- ✓ Develop a Single Multipurpose Shoulder Launched Munitions





Summary



- Meeting War Fighting Requirements
- Managing large diverse product set
 - Producing in large diverse supplier base
 - Decades-old ammo items to new capabilities
- Modernizing products & production base through acquisition approach
- Exercising life-cycle management thru Ammo Enterprise IPTs to meet
 - critical short term needs and
 - longer term modernization objectives