



GENERAL DYNAMICS
Rockwell
Collins



***Continuing the
Tradition of Excellence...***

*Equipping America's Army with
Information Dominance*

TACOM APBI Conference
Craig Jenneke
October 2004

FCS
FUTURE COMBAT SYSTEMS
Integrated Computer System

TACOM APBI Conference



- Company Overview
- GDAIS' Role on FCS
- Business Opportunities for Subcontractors
- Small Business Program
- Doing Business with GDAIS

General Dynamics Overview



Bryan Moss
President
• **Gulfstream**

Aerospace Systems



Larry Flynn
President
• **Aviation Services**

Nicholas D. Chabraja
Chairman and CEO

66,900 People Worldwide
Headquartered in Falls Church, VA
\$16.1 Billion in Sales (2003)

Art Veitch
Executive VP
• **Land Systems**
• **Armament & Tech. Prod.**
• **Ord. & Tact.**
• **Santa Barbara Sistemas**

Combat Systems



Mike Toner
Executive VP

Marine Systems



• **Bath Iron Works**
• **Electric Boat**
• **NASSCO**
• **AMSEA**

Information Systems & Technology

Gerard DeMuro
Executive VP



- **Advanced Information Systems**
- **C4 Systems**
- **Decision Systems**
- **Network Systems**
- **GD United Kingdom, Ltd.**

Major GDAIS Locations



City names in blue = more than 200 employees

Countries:

UK, Australia
 Korea, Japan
 Netherlands, Germany, France
 Italy, Israel, Singapore

Total Employees 9,750
 DoD Cleared Employees 6,985
 Scientific/Engineering 5,550
 SCIF Facilities: 594,000 Sq Ft

GDAIS Vision: A Leader in Transformational C4ISR Mission Solutions



Mission: Provide superior transformational systems for defense and intelligence customers

Surveillance & Reconnaissance Systems



Mission System Line of Business

Surveillance & Reconnaissance Systems

Computing Infrastructure Systems

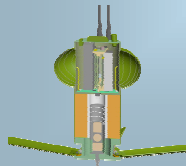
Design and Integrate System of System Processing for S&R Platforms – Ground, Air, Sea, and Space

Design, Integrate, Manufacture Embedded Processing Systems for Net-Centric Operations



System Integration
Mission Processing
Stores Management Systems
Signal Processing

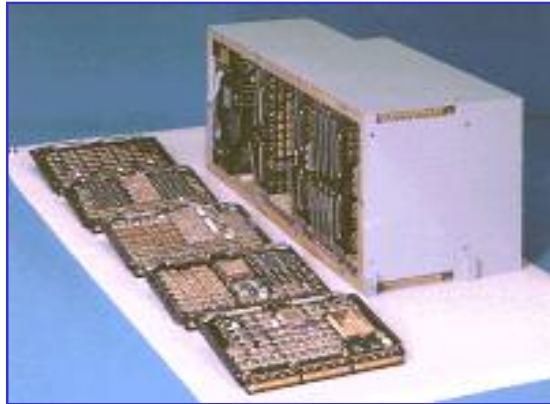
Sub-System Integration
Embedded Computing
Memory and Storage Systems



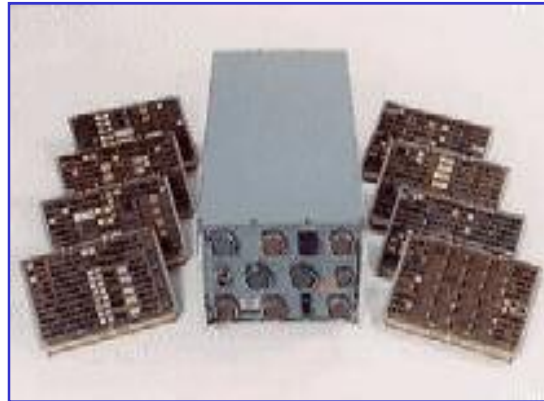
Quality Manufacturing

Advanced Programs and IR&D

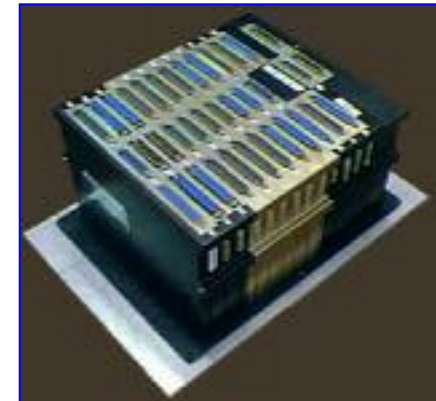
Platform Processing & Data Storage



Radar Data Processor
(AWACS)



Mission Computing
(F-18, UCAV, AV-8, etc.)



Satellite Computing
(Walden)



High Capacity Data Storage
(AWACS)



Tactical Data Recorders
(F-18 E/F AESA Radar)

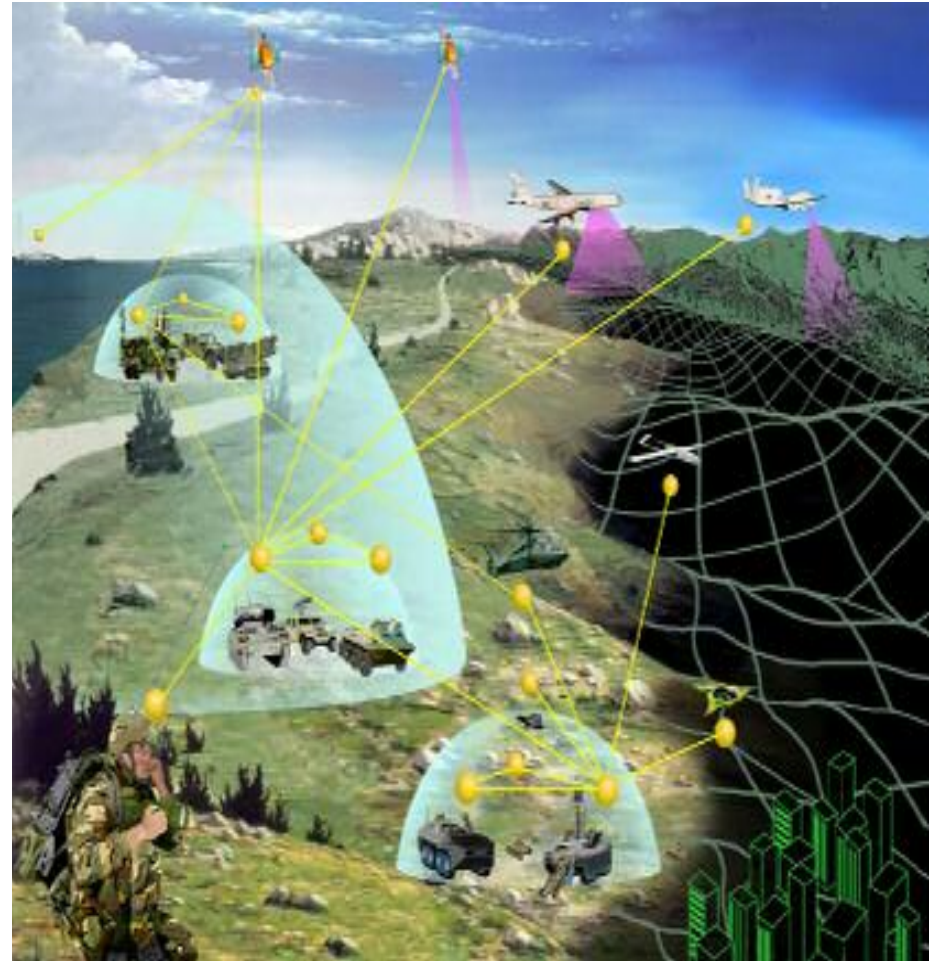


Platform Networks
(F-18: Fibre Channel,
Gigabit Ethernet, 1553)

GDAIS/Rockwell Collins FCS Team



- GDAIS and Rockwell Collins are teammates in developing the FCS Integrated Computer System (ICS)
- Scope of Work for System Design and Development (SDD) of the Integrated Computer System
 - Design ICS
 - Develop and Test ICS
 - Produce test quantities
 - Integrate ICS



Opportunities for Subcontractors



- The ICS Team will be looking for vendors of:
 - Mass storage components
 - Graphics components and cards
 - Processor components
 - Data processing security components
 - Cabling and other computer hardware

Small Business Development

- Designed to:
 - increase business opportunities for Small/Small Disadvantaged Suppliers, and
 - maximize the volume of goods and services purchased.
- Endorsed and fully supported by top management
- Includes goal setting, implementation, monitoring and accountability
- Requires development of innovative techniques to achieve Program objectives

Areas of Planned Subcontracting



- Materials used in the manufacture of Command and Control Systems, Intelligence Solutions, Surveillance and Reconnaissance Systems and Information Operations
- Include both military qualified and commercial types, such items as electro-mechanical devices, machined items, electrical components, computer systems, software, etc.
- Small/Small Disadvantaged Suppliers are also considered for products and services such as further process testing and board assembly

Doing Business with GDAIS



- Review the information on our company website:
 - <http://www.gd-ais.com>, Supply Chain Management
- Register your company:
 - <http://www.gd-ais.com>, under Supply Chain Management, “How to Sell to GDAIS”
 - Complete Supplier Capability and Registration Form
 - Email to Systems.Support@gdc4s.com, along with additional materials such as brochures or links to web sites

Doing Business with Rockwell Collins



- Visit Rockwell Collins' website, www.rockwellcollins.com
- Click on "Suppliers" and follow process

