

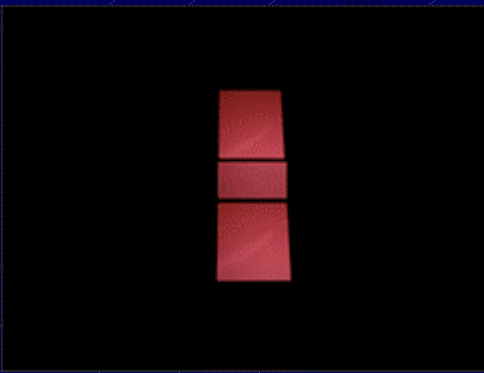
Eighth Annual Army Small Business Conference

Army & Small Business: A Winning Team

Tuesday, November 16, 2004

November 16-17, 2004

- | | |
|---------|---|
| 1:00 PM | Registration |
| 3:00 PM | Administrative Remarks
Mr. Lewis J. Ashley, Ombudsman
U.S. Army Material Command (AMC) |
| 3:05 PM | Welcome
LTG Lawrence P. Farrell, Jr., USAF (Ret.),
President, National Defense Industrial Association |
| 3:10 PM | Opening Remarks
 General Benjamin S. Griffin, USA,
Commanding General, AMC |
| 3:40 PM | Continuing Opportunities for Small Businesses
 Honorable Claude M. Bolton, Jr., Assistant Secretary of the
Army (Acquisitions, Logistics and Technology) |
| 4:15 PM | Break |



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4:30 PM



Update on the State of the Army Small Business Program
Ms. Tracey L. Pinson, Director, Small and Disadvantaged
Business Utilization. Office of the Secretary of the Army

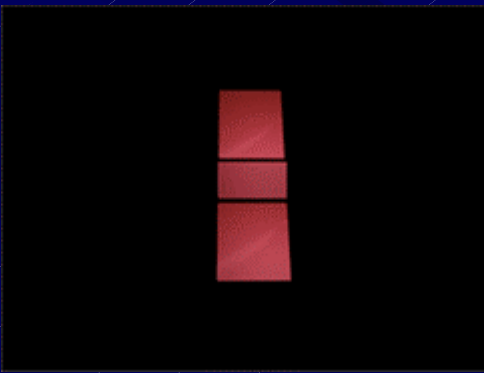
5:00 PM

The Outlook for Small Business
The Honorable Hector V. Barreto, Administrator, U.S.
Small Business Administration

5:45 PM

Reception

7:45 PM



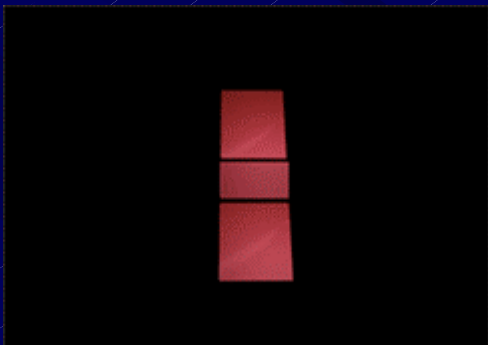
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- 7:00 AM Continental Breakfast
- 7:50 AM Administrative Remarks
Mr. Lewis J. Ashley, Ombudsman,
US Army Material Command
- 8:00 AM Recognition of AMC Small Business Person of the Year
Mr. Scott Crosson, Associate Director, Small and
Disadvantaged Business Utilization, US Army Material Command
- 8:05 AM  The Importance of The Customer
Mr. J.D. Power, Chairman, J.D. Power and Associates



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8:45 AM

Panel Presentation and Discussion
"Challenges and Opportunities"

Moderator :

Ms. Jannifer J. Henderson
President, Premier Professional Systems, Inc.

Panelists:



Mr. Steve Marion
Senior Program Director, Supplier Manager, FCS, The Boeing Company



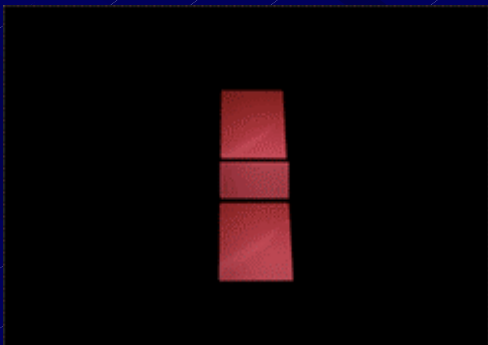
Mr. Jim Dunning
Senior Procurement Analyst, Center for Veterans Enterprise,
Department of Veterans Affairs



Mr. Thomas G. Dacus
Senior Vice President & Director, Federal Group, VSE Corporation.

10:10 AM

BREAK



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10:25 AM



The Outlook for the US Economy

Dr. Keith Hall, Chief Economist, U.S. Department of Commerce

11:00 AM

Panel : "Open Question Period"

Moderator:

Mr. Jeffrey Parsons, Director, Command Contracting,
US Army Materiel Command

Panelist:

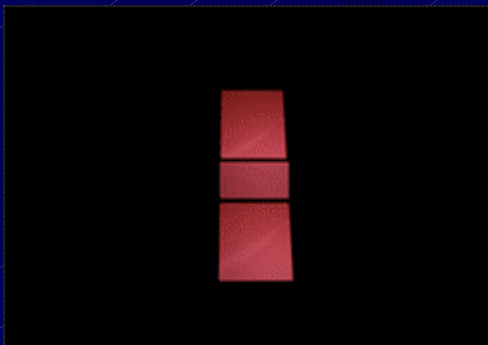
Ms. Marlene Cruze, Executive Director, Acquisitions Center,
U.S. Army Aviation and Missile Command

Mr. Edward Elgart, Principal Assistant Responsible for Contracting
(PARC), U.S. Army Communications-Electronics Command

Mr. Daniel Mehney, PARC, U.S. Army tank-automotive and Armaments Command

12:00 AM

Lunch



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Concurrent Activities

1:00 PM- 4:00 PM

Business Opportunities Fair

Each of the AMC major subordinate commands, the National Guard, and the following Army organizations: Army Contracting Agency, Corps of Engineers, Medical Command, Defense Contracting Command-Washington. Will staff and operate a booth throughout the afternoon. Small Business Specialists, procurement and technical personnel from the organizations will be available to discuss future business opportunities, and to address individual contractor concerns.

1:00-4:00 PM

Breakout Sessions – Special Interest Topics -

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Special Interest Topics

What You Need To Know Before You Team/Partner

Ms. January Dennison, President, Technology Resource Consultants, Inc.

Tips and Opportunities Available for Small Businesses

Mr. Jim Regan, Director, Procurement Technical Assistance Program, George Mason University

Small Business Innovative Research (SBIR) Opportunities

Ms. Susan Nichols, Program Manager, SBIR, US Army Research, Development and Engineering Command

How to Become a GSA Federal Supply Schedule (FSS) Contractor

Ms. Stephanie Turner, Director, Customer Service Vendor Relations, General Services Administration

How Small Businesses Can Use information Technology to Level the Playing Field

Ms. Suzanne Garcia, Member of the Technical Staff, Software Engineering Institute, Carnegie Mellon University

The Route to ISO 9000 Qualification

Ms. Joan Ales, Chief, Weapons Product Quality Management Branch, U.S. Army Research, Development and Engineering Command.