



Adaptive Enterprise Transformation: *Sense and Respond*

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Day One Summary

- Key Themes
 - Connectivity begets adaptive behavior
 - Entry fee may be steep
 - S&R = Competitive advantage (Wal-Mart and RFID)
 - No panaceas, major advantages, risk of being left behind
 - Relativity of information, context dependency




- VADM Art Cebrowski
 - Information age is the third stage of globalization
 - The PLAN is less relevant in dynamic environments
 - Tortured interoperability  Interdependency
 - Tension between power and moral principle
 - Issues of regret
 - Joint Demand-centered logistics
 - Simultaneity
 - Sense and respond infrastructure



- Chris Meyer
 - Out run OODA Loop
 - Connectivity  Adaptive
 - Explosion in business capability
 - Learn and adapt
 - Recombination
 - Adjacent possible



- Dave Davis, Nutech
 - Genetic algorithms for optimization
 - Optimal networks aren't
 - Interdependencies
 - Simulations  Agent based models



- Stephan Haeckel Video
 - Efficiency vs effectiveness
 - Context, coordination, metrics
 - Adaptive business design
- CAPT Linda Lewandowski, OFT and Don Zimmerman, Synergy
 - Development of S&R project since Jan 03
 - System Design Drivers
 - High rates of change, pressure on competitors



- Lou Kratz ADUSD (L&MR)
 - Cultural barriers unacceptable
 - S&R must succeed
 - Force-centric Logistics Enterprise
 - Total Life Cycle Management
 - Performance-based Logistics
 - Depot partnering
 - Condition-based maintenance



- **Bing West, GAMA**
 - Iraq logistics worked, but with problems
 - LOS/ comm a problem
 - Digital to the soldier
- **Jim Blaker, SAIC**
 - Technology offers enabling of S&R
- **Williamson Murray**
 - Nature of war will not change
 - Be cautious with technology



- Col Art Corbett, USMC, MCCDC
 - S&R can work for maneuver warfare
 - Net-enabled operations
- Richard Lee, ADUSD (NCW & Interoperability)
 - GCCS/DJC2/GIG ES/NCES
 - C2IEDM
 - DoD Data Strategy



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- AFEI Net-Centric Programs:
 - Adaptive Supply Chains & Net-enabled Manufacturing, February 19-20, St. Petersburg, FL
 - Net-Centric Operations 2004, April 7-8, Mclean VA
 - 3rd International Conference on Systems Thinking in Management, May 19 - 21, Philadelphia, PA
 - Enterprise Integration Expo, September 21 - 23, Anaheim, CA