



Lethality, Survivability, Mobility and Sustainment for America's Army



# The TACOM Market - An Overview

**Advanced Planning Briefing to Industry** 

October 2003

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Director, TACOM Acquisition Center

Tank-automotive and Armaments COMmand

# **OUTLINE**

- **□** CONTRACTING BUDGET
- **☐ ITEMS FOR PROCUREMENT**
- **□** TACOM BUSINESS DRIVERS
- **□** CONTRACTING POINTS OF CONTACT

# WHAT WE BUY

# Systems Acquisition

# **Picatinny**

**R&D** and Initial **Production** 

**MUNITIONS** 

WEAPONS & ARMAMENTS SYS

FIRE CONTROL SYS
FUZES

WARHEAD TECHNOLOGY

FIELD ARTILLERY SYSTEMS

LOGISTICS AND GENERAL SUPPORT

# Warren

**R&D, Production Sustainment** 

**COMBAT VEHICLES** 

TACTICAL VEHICLES/TRAILERS

**SUPPORT EQUIP** 

TACTICAL BRIDGES

FUEL & WATER
DISTRIBUTION SYS

WATER CRAFT & RAIL CARS

## **Rock Island**

**Production, Sustainment** 

COMBAT VEHICLE
ARMAMENTS
TRAINING DEVICES
CHEMICAL DEF
SMALL ARMS
AIRCRAFT ARMTS
MORTARS
RECOVERY VEH
FIRE CONTROL SYS
CANNONS 105-165MM
ROCK ISLAND ARSENAL
INSTALLATION &
MAINTENANCE SPT

# WHAT WE BUY

## **Anniston Army Depot**

Maintenance Mission - Core depot for all combat vehicles (less BFVS/MLRS) & associated secondary items

**Ammo storage center Chemical Munitions Center** 

### **Watervliet Arsenal**

Manufacturing, industrial engineering, procurement, fabrication & product assurance for Mortars, Recoilless Rifles, Cannon for Tanks, Towed & Self Propelled Artillery, and fabricate prototype models

## Sierra Army Depot

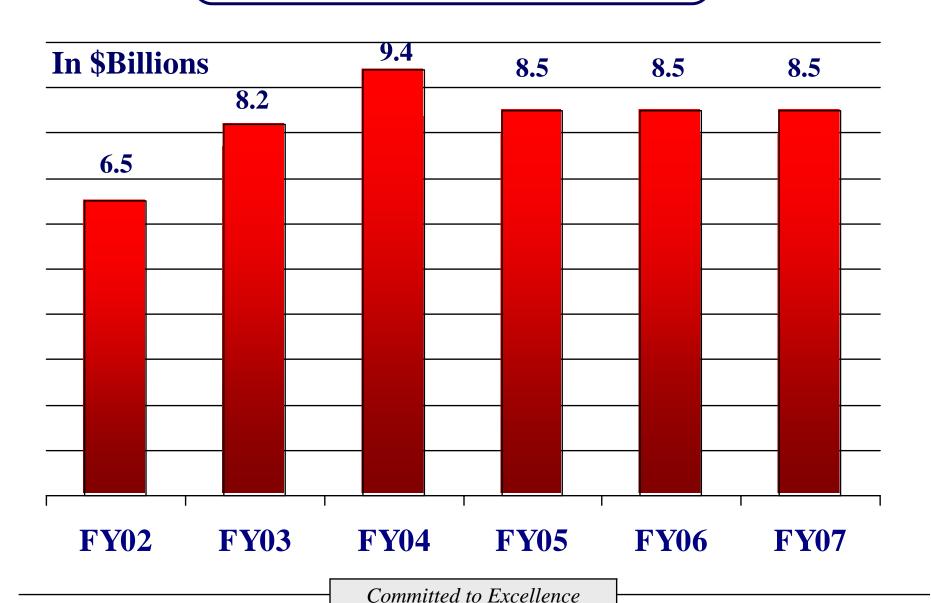
Maintenance Mission – Store & perform COSIS; to include Force Provider Sys, Petroleum & Water Sys, Light Tactical Vehicle, Medium Tlrs, Large Area Maint Shelters, Bridging Sys, Landing Mats, and more

## **Red River Army Depot**

Maintenance Mission - Repair, rebuild, overhaul and conversion of BFVS, MLRS and associated secondary items

Ammo storage center
Missile Recertification Mission Patriot/ Hawk missile
Rubber Products Mission

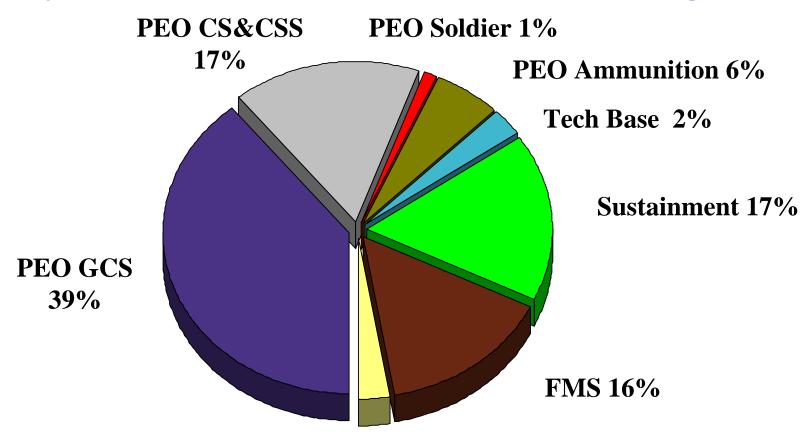
# TACOM Total Contract Dollars Historical and Projected(All Sites)



5

# TACOM Total FY04 OBLIGATION PROJECTION

# Fund by Customer: \$9.4 Billion Estimated Obligation

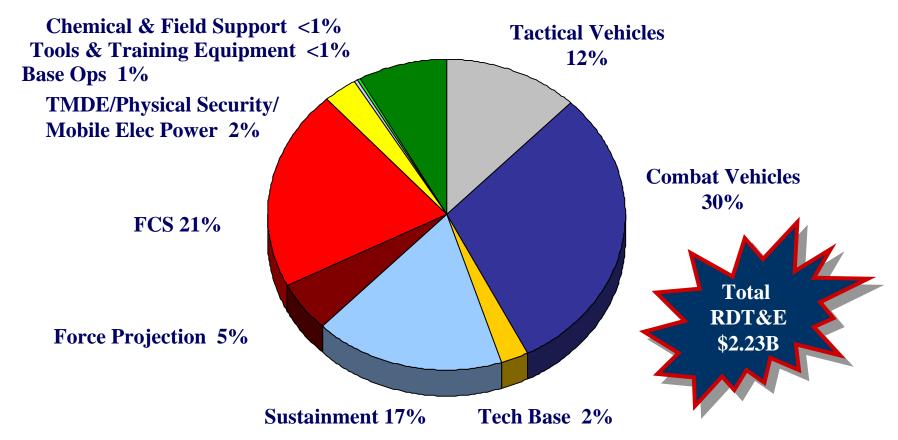


Depots/Arsenal &Base Ops 2%

# TACOM FY04 OBLIGATION PROJECTION

## Requirements Distribution: \$9.4 Billion Estimated Obligation

**Arms & Munitions 8%** 

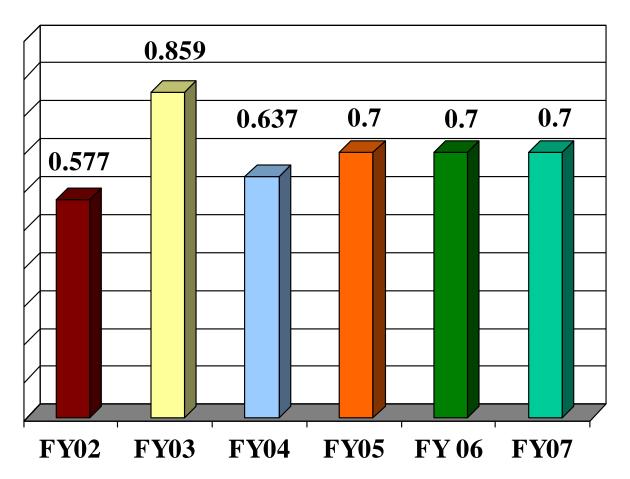


Committed to Excellence

# **TACOM-Rock Island CONTRACT \$'S**

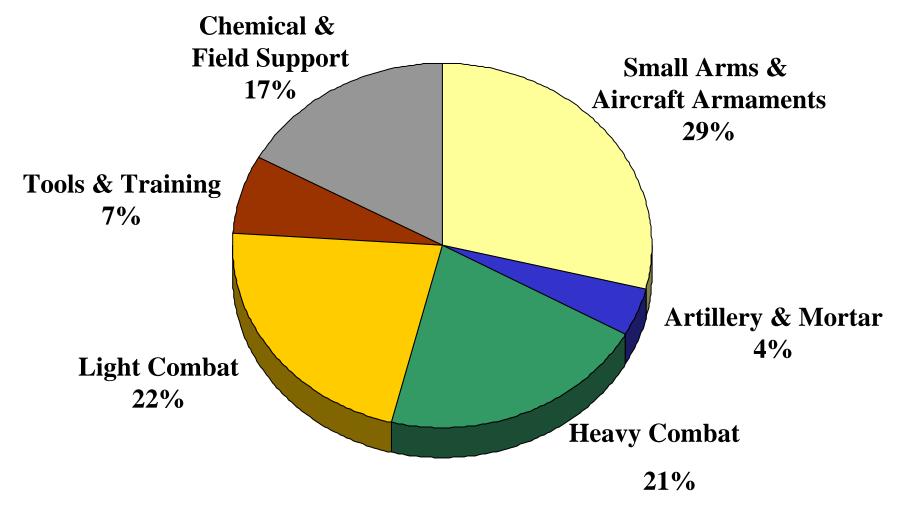
## **Historical and Projected**

\$'s in (BILLIONS)



# TACOM-Rock Island FY04 OBLIGATION PROJECTIONS

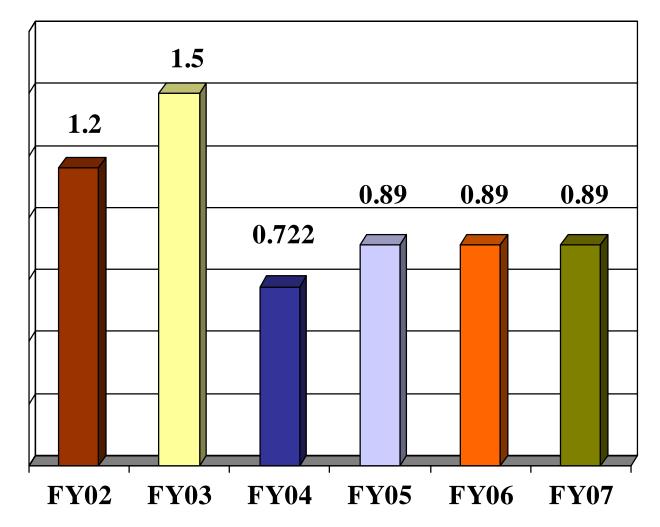
## Requirements Distribution: \$637 Million Estimated Obligation



# **TACOM-Picatinny CONTRACT \$'S**

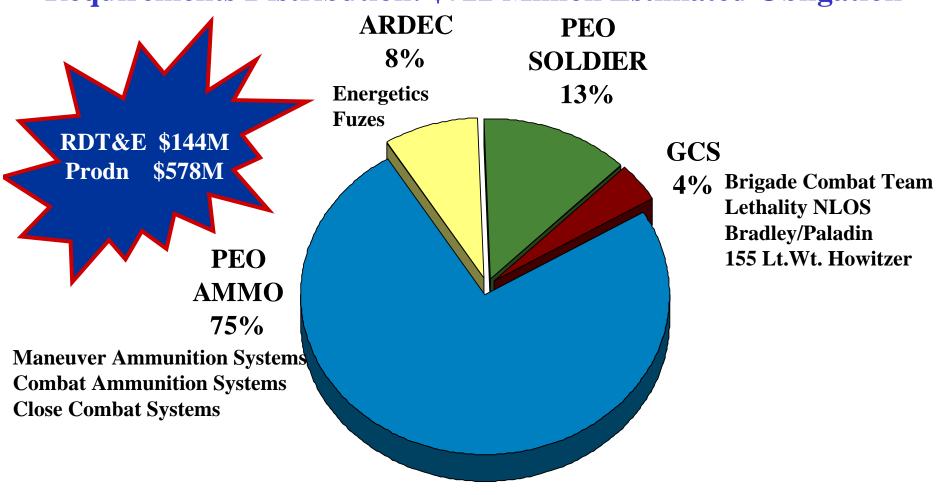
\$'s in (BILLIONS)

# **Historical and Projected**



# TACOM-Picatinny FY04 OBLIGATION PROJECTIONS

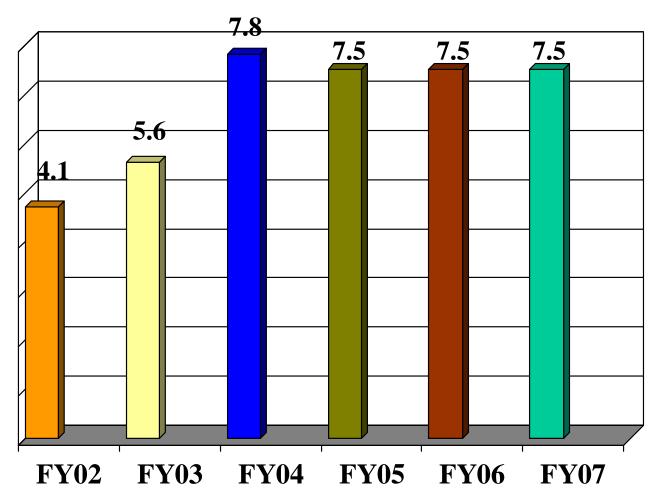
## Requirements Distribution: \$722 Million Estimated Obligation



# **TACOM-Warren Contract \$'s**

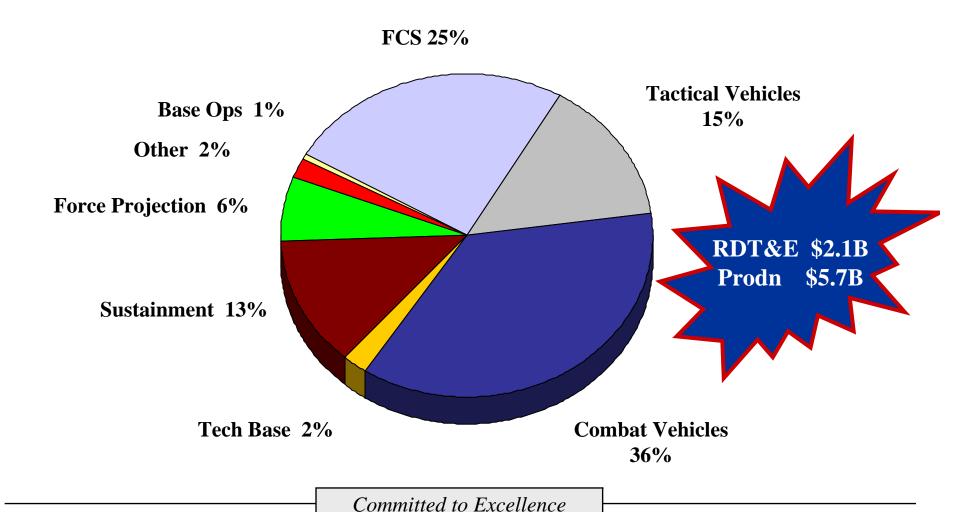
## **Historical and Projected**

\$'s in (BILLIONS)



# TACOM-Warren FY04 OBLIGATION PROJECTION

## Requirements Distribution: \$7.82 Billion Estimated Obligation



# TACOM Future Buys

Summary listing on the Web

http://contracting.tacom.army.mil/future\_buys/future\_buys.htm

Table of Content links to Program of your choice

Available for six (6) months

Requirements are best estimates.



31 October 2003 Summary of Estimated Future Buys for Fiscal Years 2004 & 2005



Summary listing on the Web, Available for six (6) months. Requirements are best estimates. PROCNET Next Page TACOM-ANNISTON ARMY DEPOT ANAD 1-4 TACOM -PICATINNY - GROUND COMBAT SYSTEMS (PEO-GCS) PM PALADIN/FAASV PEO-AMMO PM Manuever Ammunition Systems (MAS) PM Combat Ammunition Systems (CAS) & OPM CAS PM Close Combat Systems (CCS) - PEO SOLDIER PM Soldier Weapons 10 - Armaments Research Development and ARDEC 11 Engineering Center (ARDEC) TACOM-RED RIVER RRAD 12-13 TACOM-ROCK ISLAND - Integrated Logistics Support Center (ILSC) Aircraft Armaments & Small Arms 14-19 **PSID** 20 - 21Field Artillery & Mortars PSID Heavy Combat PSID 26-27 Light Combat PSID Tools & Training Systems PSID



#### Advanced Planning Briefing for Industry 31 October 2003

31 October 2003 Summary of Estimated Future Buys for Fiscal Years 2004 & 2005



Summary listing on the Web. Available for six (6) months. Requirements are I	pest estimates.	PROCNET Next Page
- Soldier and Biological Chemical Command (SBCCOM)	Soldier and Biological Chemical Command (SBCCOM)	<u>29-31</u>
<u>- Foreign Military Sales (FMS)</u>	<u>FMS</u>	<u>32-34</u>
TACOM-ROCK ISLAND ARSENAL	RIA	<u>35-36</u>
TACOM-SIERRA	<u>SIAD</u>	<u>37</u>
TACOM -WARREN		
<u>- TARDEC</u>	Mobility, Propulsion and Software National Automotive Center (NAC) Petroleum & Water, Survivability, Vetronics	AND THE PERSON NAMED IN COLUMN TO SERVICE AND THE
- Integrated Logistics Support Center (ILSC)	Deploy and Support PSID Field Artillery & Mortars PSID Heavy Combat PSID Light Combat/M113 PSID Tactical Vehicles PSID - Light Tactical Vehicles PSID - Medium Tactical Vehicles PSID - Heavy	43-45 46 47-52 53-54 55-57 58 59-65
- PM Light Armored Vehicle (LAV)	PM-LAV	<u>66</u>



31 October 2003 Summary of Estimated Future Buys for Fiscal Years 2004 & 2005



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#### TACOM - ANAD

### SUMMARY OF ESTIMATED REQUIREMENTS

#### **ANNISTON ARMY DEPOT**

NOTE: REQUIREMENTS CONTRACT (REQ CONT.) IS FOR ESTIMATED QUANTITIES	EXISTING	NEV	¥		FY04	FY05
NOMENCLATURE	(x)	COMPETITIVE	SOLE SOURCE	FUND TYPE	QUANTITY OR SERVICE	QUANTITY OR SERVICE
CNC Vertical Machining Center		X		AWCF	4 Ea	TBD
CNC Step Grinder		x - x		AWCF	1 Ea	TBD
Maintenance on Ingersoll Milling Machine			X	AWCF	1 Job	TBD
Water Jet Machine		X		AWCF	1 Ea	TBD
Liquid Nitrogen (Requirements Contract)	x			AWCF	Various	TBD
Various Compressed Gases (Req. Cont)	x			AWCF	Various	TBD
MWO Application of Quantum Speedometer (Req Cont)	X			AWCF	Various	TBD
CNC ID & OD Grinder	T	X		AWCF.	2 Ea	TBD
Grinders (Surface & Cylindrical)		X		AWCF	3 EA	TBD
Maintenance on Mini-Cams	X			OMA	1 Job	TBD
Maintenance Material Handling Equipment	x			AWCF	1 Job	TBD
Oil Coolant (Req. Cont.)	X			AWCF	Various	TBD
Prescription Safety Eye Wear	x			AWCF	1 Job	TBD
Laundry Service	X			AWCF	1 Job	TBD
Syncronous Generator	New York	X		AWCF	3 Ea	TBD
Shearing Machine		×		AWCF	1 Ea	TBD
Maintenance Cincinatti Gilhert Milling Ctr				AWCE	1 Joh	TAD



31 October 2003 Summary of Estimated Future Buys for Fiscal Years 2004 & 2005



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### **TACOM - PICATINNY**

### SUMMARY OF ESTIMATED REQUIREMENTS

### PM Close Combat Systems (CCS)

NOTE: REQUIREMENTS CONTRACT (REQ CONT.) IS FOR ESTIMATED QUANTITIES	EXISTING	NE\	<b>W</b>		FY04	FY05
NOMENCLATURE	(x)	COMPETITIVE	SOLE SOURCE	FUND TYPE	QUANTITY OR SERVICE	QUANTITY OR SERVICE
Bunker Defeat Munition		X		APA	550 ea	725ea
AT-4			X	APA	1800ea	2600ea
Hand Grenade	T.	X		APA	530k	520k
SPIDER			X	APA	0	2600ea
MDI Blasting Cap (M14, M14 Inert)		X		APA	85k	128k
MDI Blasting Cap (M15)	T	X		APA	25k	TBD
MDI Blasting Cap (M18)	X			APA	0	80k
MDI Blasting Cap (M21)	X			APA	50k	TBD
MDI Blasting Cap (M23)	X			APA	37k	TBD
Time Blasting Fuse Igniter (M81)	X			APA	140k	175k
Demolition Charge Booster (M151)	7	X		APA	185k	195k
Demolition Charge Booster (M152)		X		APA	520k	290k
Fighting Position Excavator (M300)	Ţ	X		APA	5100ea	TBD
Bangafore Torpedo (M1A1)		X		APA	4000ea	3000ea



31 October 2003 Summary of Estimated Future Buys for Fiscal Years 2004 & 2005



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#### TACOM - ROCK ISLAND ILSC

### SUMMARY OF ESTIMATED REQUIREMENTS

#### LIGHT COMBAT PSID

NOTE: REQUIREMENTS CONTRACT (REQ CONT.) IS FOR ESTIMATED QUANTITIES	EXISTING	NEV	1		FY04	FY05
NOMENCLATURE	(x)	COMPETITIVE	SOLE SOURCE	FUND TYPE	QUANTITY OR SERVICE	QUANTITY OR SERVICE
5895014995499 MIS Display Set	X			AWCF	13	5
5999014995490 Tactical Display	X	4		AWCF	34	85
7025200003444 Display Unit	X			AWCF	25	14
1005014658585 Handstation, Com	X			AWCF	4	8
1005014658591 Handstation, Gun	X		No.	AWCF	21	19
4920014995492 Hull Processor	X			AWCF	5	14
5895014853489 Processor, Turret	X			AWCF	23	25
5995014995495 Cable Assembly	X			AWCF	86	6
6120014853459 Power Supply	X			AWCF	36	83
1005014585347 Control Box, Elec	X		No.	AWCF	20	17
1270014584329 Control Panel, G	×			AWCF	25	14
1270014584331 Control Panel, C	X			AWCF	20	15
1650014765358 Control Module	X			AWCF	23	19
3040014584327 Gun Control Unit	X			AWCF	19	25
5998014800294 Circuit Card Assy	X		No.	AWCF	37	22
1005014628497 Control Box, Elec	×			AWCF	11	6
5865014628498 Sensor Assy	X			AWCF	45	15



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# TACOM WARREN/PEO CS&CSS SUMMARY OF ESTIMATED REQUIREMENTS dium, and Heavy Tactical Vehicles & PM Trailers

NOTE: REQUIREMENTS CONTRACT (REQ CONT.) IS FOR ESTIMATED QUANTITIES	EXISTING	NEV	Y		FY04	FY05
NOMENCLATURE	(x)	COMPETITIVE	SOLE SOURCE	FUND TYPE	QUANTITY OR SERVICE	QUANTITY OR SERVICE
PROJECT MANAGER TACTICAL VEHICLES (PM TV)	T.					
Product Manager Light Tactical Vehicles (PM LTV)						
High Mobility Multipurpose Wheeled Vehicle (HMMWV)						
HMMWV Recap		X		OMA	500	500
HMMWV Production	X			OPA	1269	1973
HMMWV STS	X			OPA	80,490 hrs	80,490 hrs
M1114 Production Contract	X			OPA	638	360 ea
M1114 STS Contract	X			OPA	12,000 hrs	12,000 hrs
M939 ABS Stablization Program	X			OPA	2,400 kits	TBD
Product Manager Medium Tactical Vehicles (PM MTV)	The state of	S New York	100		300	
Family of Medium Tactical Vehicles	T					
A1 Trucks	X			OPA	48	0
A1 Rebuy Trucks	X			OPA	1077	1810
Trailers	X			OPA	583	836
Product Manager Heavy Tactical Vehicles (PM HTV)	Near Trans		No. 1	No.		
HEMTT New Production	X			OPA	215	128
HEMTT RECAP	X			OPA	138	102



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## TACOM - WARREN/PEO GCS

### SUMMARY OF ESTIMATED REQUIREMENTS

#### PM Brigade Combat Team (BCT)

NOTE: REQUIREMENTS CONTRACT (REQ CONT.) IS FOR ESTIMATED QUANTITIES	EXISTING	NE <b>W</b>			FY04	FY05
NDMENCLATURE	(x)	COMPETITIVE	SOLE SOURCE	FUND TYPE	QUANTITY OR SERVICE	QUANTITY OR SERVICE
Program Support Services	X			PAA	Service	Service
Field Service Representatives	X			PAA	Service	Service
New Equipment Training and Fielding	X			PAA	Service	Service
Stryker - Mobile Gun System	X			PAA	57	0
Stryker - ICV	X			PAA	14	159
Stryker - RV	X			PAA	115	51
Stryker - MC	X			PAA	25	36
Stryker - FSV	X			PAA	27	14
Stryker - ESV	X			PAA	17	10
Stryker - CV	X			PAA	15	22
Stryker - MEV	X			PAA	19	18
Stryker - NBCRV	X			PAA	17	0
Systems Technical Support		odani ing E	X	PAA	Service	Service
Field Service Representatives	X			PAA	Service	None
Field Service for Deployment	X			OMA	Service	None
Facilities	X			PAA	Service	Service
Field Support for Deployment			X	OMA	None	Service

# **FY04** Contracting Business Drivers

## > NEW MISSION CONSIDERATIONS

- FUTURE COMBAT SYSTEM
- RIA FUNCTION TRANSFER TO TACOM

## > UP TEMPO MISSION CONSIDERATIONS

- BRIGADE COMBAT TEAM
- REPAIR PARTS
- WATERCRAFT
- PETROLEUM AND WATER SYSTEMS
- TACTICAL VEHICLE SYSTEMS
- CHEMICAL/BIOLOGICAL SYSTEMS
- COMBAT AND MANEUVER ARMAMENTS SYSTEMS
- TOOLS

# What's Next for the TACOM/PEO Community?

Repair/Overhaul of Equipment from SWA

Manage Future Combat System (FCS)

Movement of Technology from the Tech Base

Continued Fielding of Stryker

Support for Transforming the Army to the

Future Force

# **Contracting Points of Contact**

**OFFICE** SITE POC

Competition Advocate/Ombudsperson WARREN LaRuth Shepherd (586) 574-6597

Small Business Office WARREN Patricia Redding (586) 574-5388

## **ACQUISITION CENTER**

Director	WARREN	<b>Dan Mehney</b>	(586) 574-7025
Associate Director	WARREN	Martin Green	(586) 574-7026
Acq Process Management Division	WARREN	<b>Sharlene Innes</b>	(586) 573-2440
Production/Ind Base Mgt Division	WARREN	<b>Prince Young</b>	(586) 574-7216
Chief of Contracting Office	<b>PICATINNY</b>	<b>Bruce Berinato</b>	(973) 724-3219
Chief of Contracting Office	ROCK ISLAND	Lynn DeRoche	(309) 782-3223
Chief of Contracting Office	ANNISTON	<b>Kathy Harvey</b>	(256) 235-6231
Chief of Contracting Office	RED RIVER	Robert McDonald	1 (903) 334-3989
Chief of Contracting Office	SIERRA	Sue Ritz	(530) 827-4836
Chief of Contracting Office	WATERVLIET	<b>Deborah Jones</b>	(518) 266-5309
I			

# **Contracting Points of Contact**

## **ACQUISITION CENTER (CONT.)**

<u>Office</u>	Site	<u>POC</u>	
R&D/Base Operations	WARREN	Harry Hallock	(586) 574-7069
Combat Vehicles	WARREN	Art Siirila	(586) 574-7247
	ROCK ISLAND	Sally Husson-Turke	(309) 782-3798
Field Artillery & Mortar Systems	ROCK ISLAND	Sally McGlone	(309) 782-4524
Tactical Vehicles	WARREN	<b>Louise Lather</b>	(586) 574-6176
Deployment/Support Equipment	WARREN	John Bruce	(586) 574-7447
Aircraft Armament/ Small Arms	ROCK ISLAND	Kristan Mendoza	(309) 782-5553
Tools & Training Systems	ROCK ISLAND	Margaret Rowe	(309) 782-5521