

DCMA

Defense Contract Management Agency

***“One Focus – Customer Focus”
“Our Goals – Customer Goals”***



Defense Contract Management Agency

7th Annual Army Small Business Conference

Presented By:

Mrs. Sallie Flavin, Deputy Director

November 2003

We enable the war-fighter to win

We Enable the Warfighter to Win



This Is Our Customer

Baghdad – Mission Profile:

Duty Hours	24/7
Temperature	125°
Winds	40 mph
Drinking Water Temp.	125°
Air Conditioning	N/A
Fans	N/A



Jim Watson / AFP



Achieve Customer Outcomes!

Provide Customer Focused Acquisition Life-Cycle Support

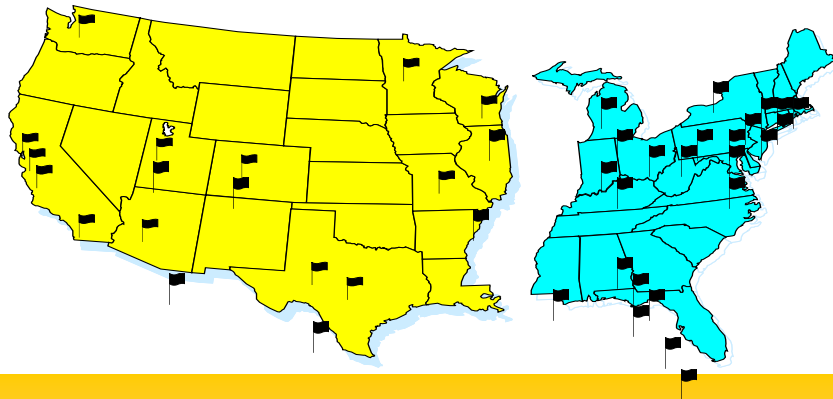
- Right Item = Quality
- Right Time = On-Time Delivery
- Right Price = Value for Money



Combat Support Agency

- Military Operations
- Readiness of Fielded Systems
- Modernization of Military Equipment
- Industrial Surge – During Conflict

Teaming with Military Services and Defense Contractors to ensure that tax dollars achieve mission requirements

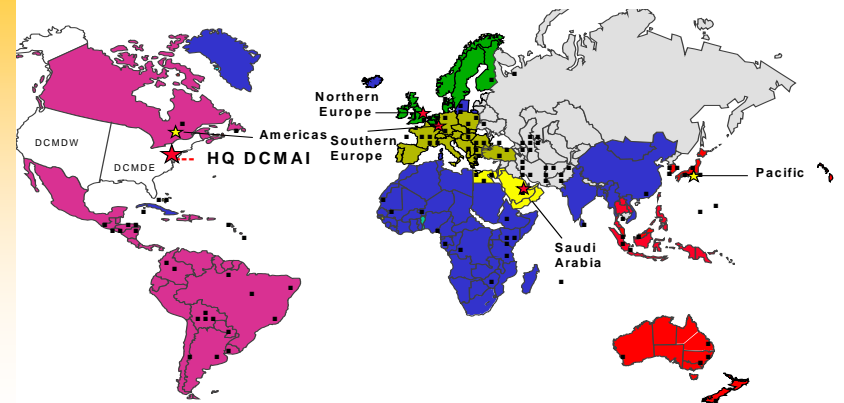


Span of Control

- 11,125 professionals
 - ACOs, PI, QA, Engr, IS, Prop
- 800 locations
- 60 major field Commands
- \$81M reimbursable FMS
- Combat Support Agency

Scope of work

- All Major Weapons System Programs
- \$860B in Contract "Face Value"
- \$116B Unliquidated Obligations
- 320,000 Contracts
- 19,000 Contractors
- Flight Operations (1200 Aircraft/yr)





Acquisition Support – World-wide

It Starts with Me

Top 15 MDAP Programs By DCMA Supporting Location (Labor Hours Charged)

DCMA Involvement	DCMA Supporting Location														
	C-17A	V-22 OSPREY	F/A -18 E/F	F-16 Aircraft	F/A-22 Raptor	F-35 (JSF)	IAV	DDG 51	JSTARS	TRIDENT	NMD	Commanche	THAAD	LONGBOW	B-2A
Americas															
Atlanta															
Baltimore															
Bell Heli Ft Wth															
Birmingham															
Boeing Canoga Park															
Boeing Heli Phila															
Boeing Long Beach															
Boeing Seal Beach															
Boeing Seattle															
Boeing St. Louis															
Boston															
Chicago															
Cleveland															
Dallas															
Dayton															
Denver															
Detroit															
GE Lynn															
Hartford															
Indianapolis															
LM Denver															
LM Ft Worth															
LM Miss. & Space															
LM Del Val															
LM Marietta Ga															
LM Owego															
Long Island															
Middle East															

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New York															
Northern Europe															
NG Balt															
NG Beth															
NG El Segundo															
NGMelb															
NG St Aug															
Orlando															
Pacific															
Philadelphia															
Phoenix															
Pittsburgh															
Pratt & Whitney															
Raytheon															
Raytheon LA															
Raytheon Texas															
Raytheon Tucson															
San Antonio															
San Diego															
San Francisco															
Santa Ana															
Seattle															
Sikorsky															
Southern Europe															
Springfield															
St. Petersburg															
Stewart & Stevenson															
Syracuse															
Thiokol															
Twin Cities															
Van Nuys															

*Based on FY03 YTD

We Enable our Warfighters to Win

The Apparent

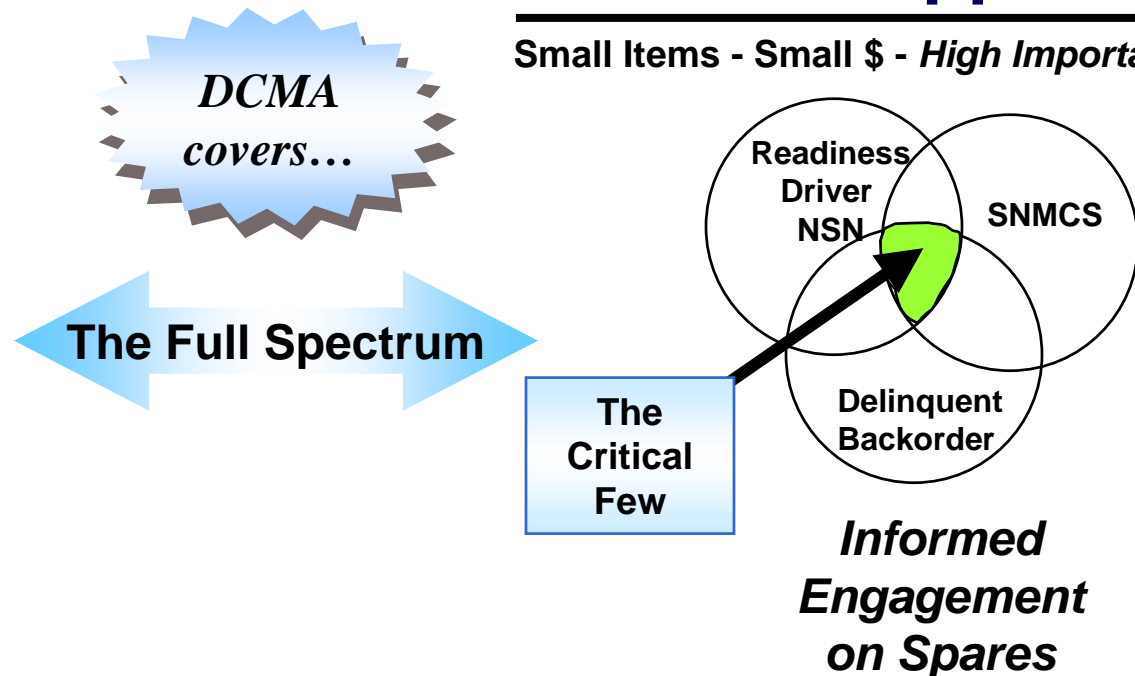
Big Items - Big \$ - High Attention



*Depot Maintenance
Timely Return to Mission
Capable Status*

The Less Apparent

Small Items - Small \$ - *High Importance*



- Focus on Customer's Readiness
- Linked to Supply Chain Management

We Enable the Warfighter to Win

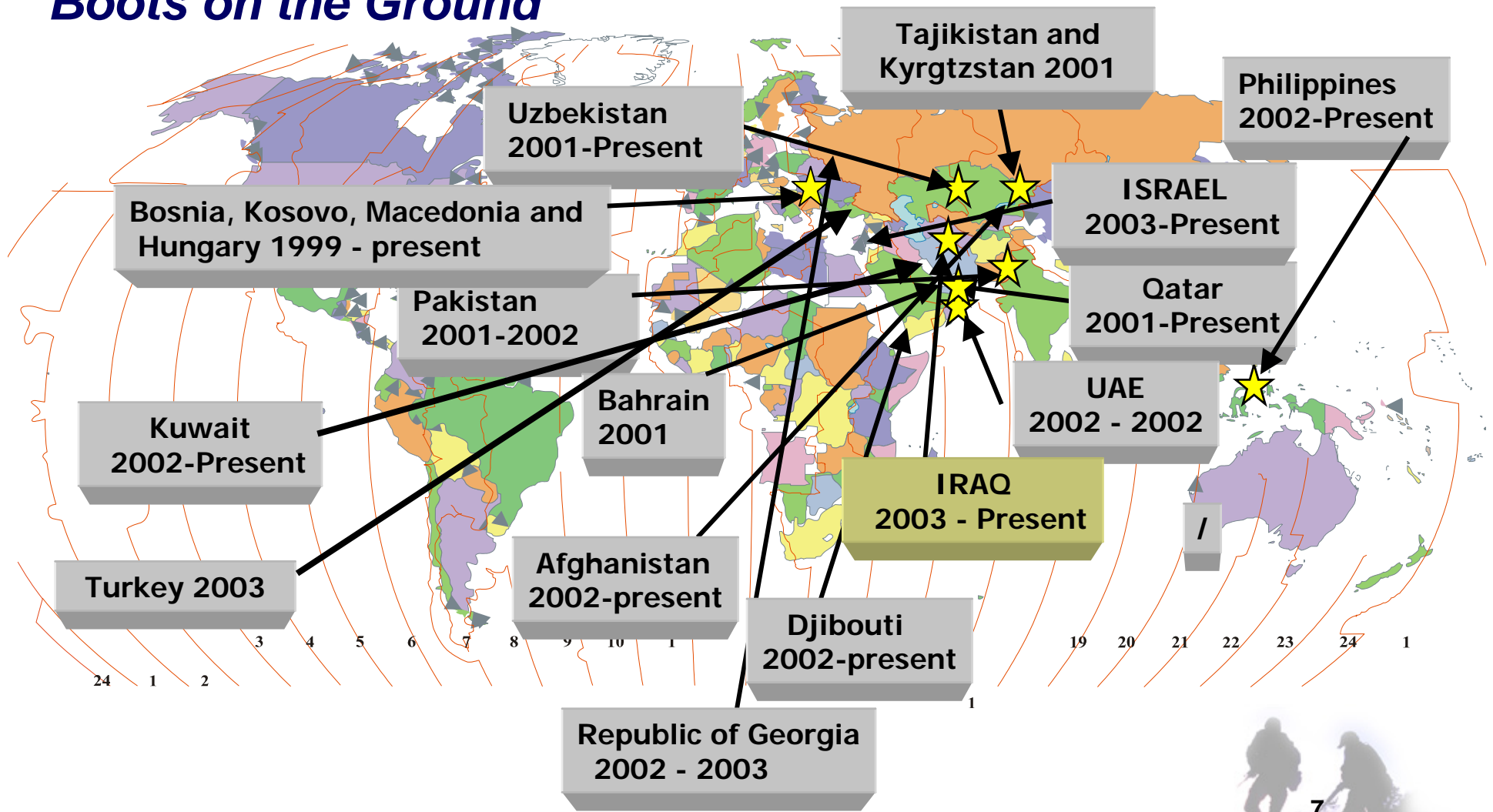


DCMA

It Starts with Me

"Boots on the Ground"

Readiness - Direct Warfighter Support



We Enable the Warfighter to Win

We Support Small Business

- **A Major DoD Player**

**47 Small Business personnel
In 33 locations**

**FY02 Subcontracting
34.1 % – DoD
31.4% - DCMA**

- **FY 02 Small Businesses received \$25.7 B subcontracting dollars from DoD**
 - **Of that amount, DCMA administered \$20 B**
- **Individual Subcontracting Plans**
 - **Support PCO in evaluating subcontracting plans**
 - **Perform reviews of overall program**
- **Comprehensive Subcontracting Test Program**



Comprehensive Subcontracting Program Participants

- Boeing
- GE – A/C Engines
- Harris
- Lockheed Martin
 - Info Systems*
 - Missiles (FL)*
 - Space Systems*
 - Aeronautics*

- Northrop Grumman
 - ACS*
 - ESS*
- Pratt & Whitney
- Raytheon
- Sikorsky
- Textron Systems
- Bell Helicopter Textron, Inc.
- UTC – Hamilton
 - Sundstrand**

Teaming with SBA



- **Renegotiated MOU with SBA**
 - **Team with SBA to perform joint reviews**
 - **Determine individual and joint responsibilities**
 - **Ensure consistent ratings**

- Continuous program improvement
- Increase accountability
- Decisive action
- Consistent approach



Wide Area Workflow (WAWF)

- 5000 employees trained
- More than 1700 contractor trading partners
- Over 40,000 transactions processed for greater than \$2 Billion
- 99.9% on-time payments
- Interest per \$million paid:
Non-WAWF \$294
WAWF 3.6 cents
- 90 reduction in time for acceptance to date

Questions ?



We Enable the Warfighter to Win

